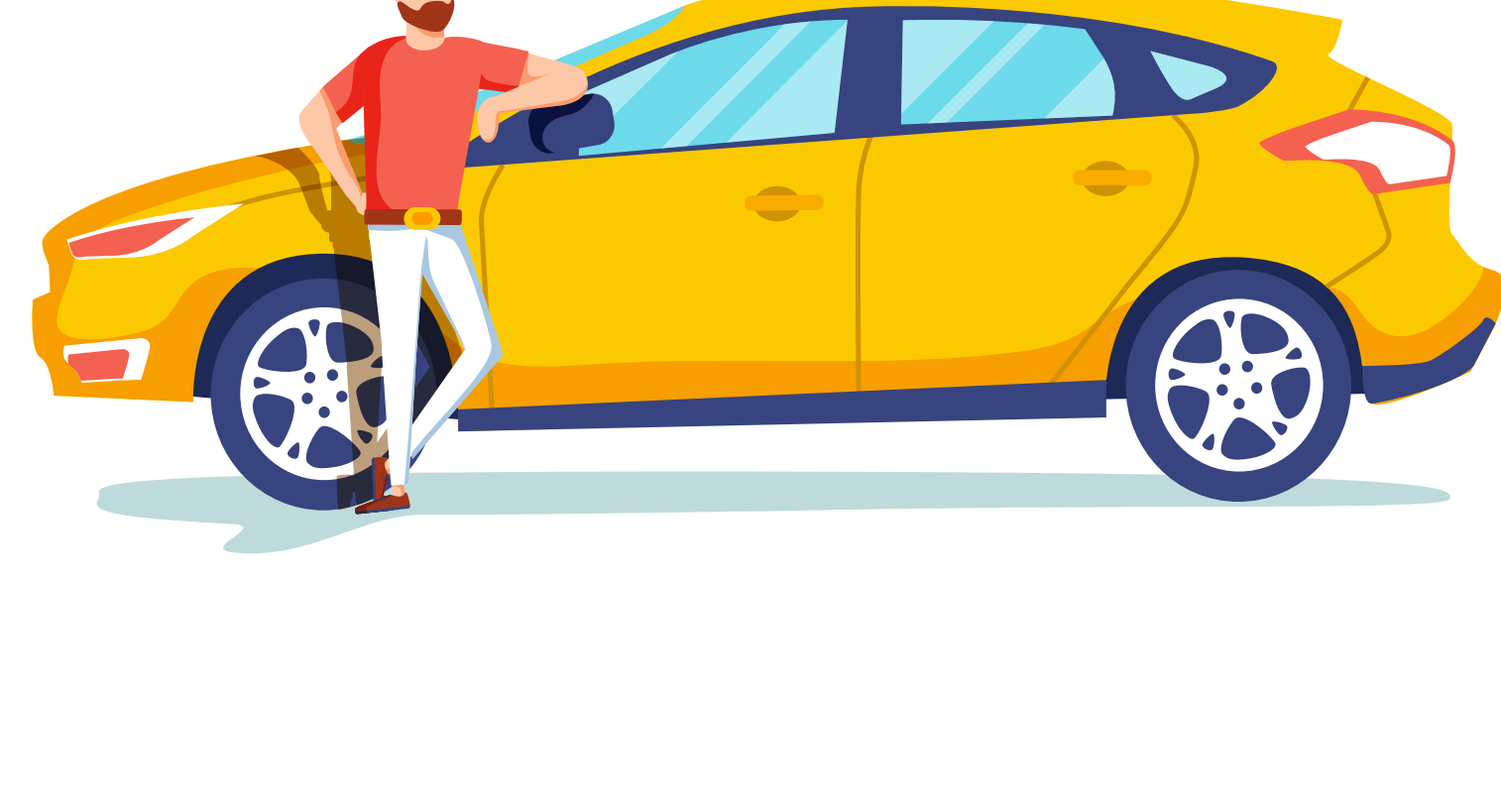
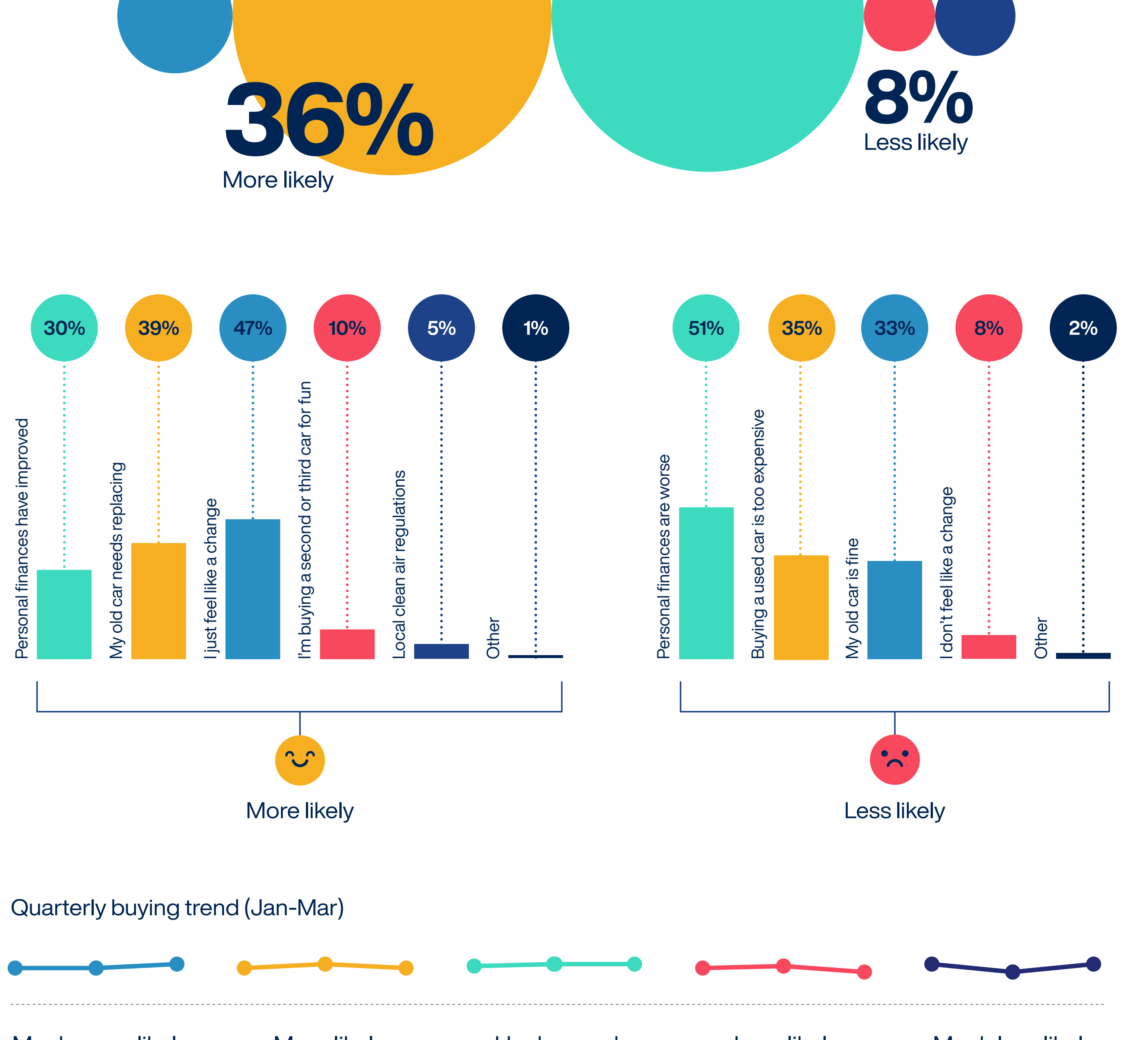


What drives consumers?



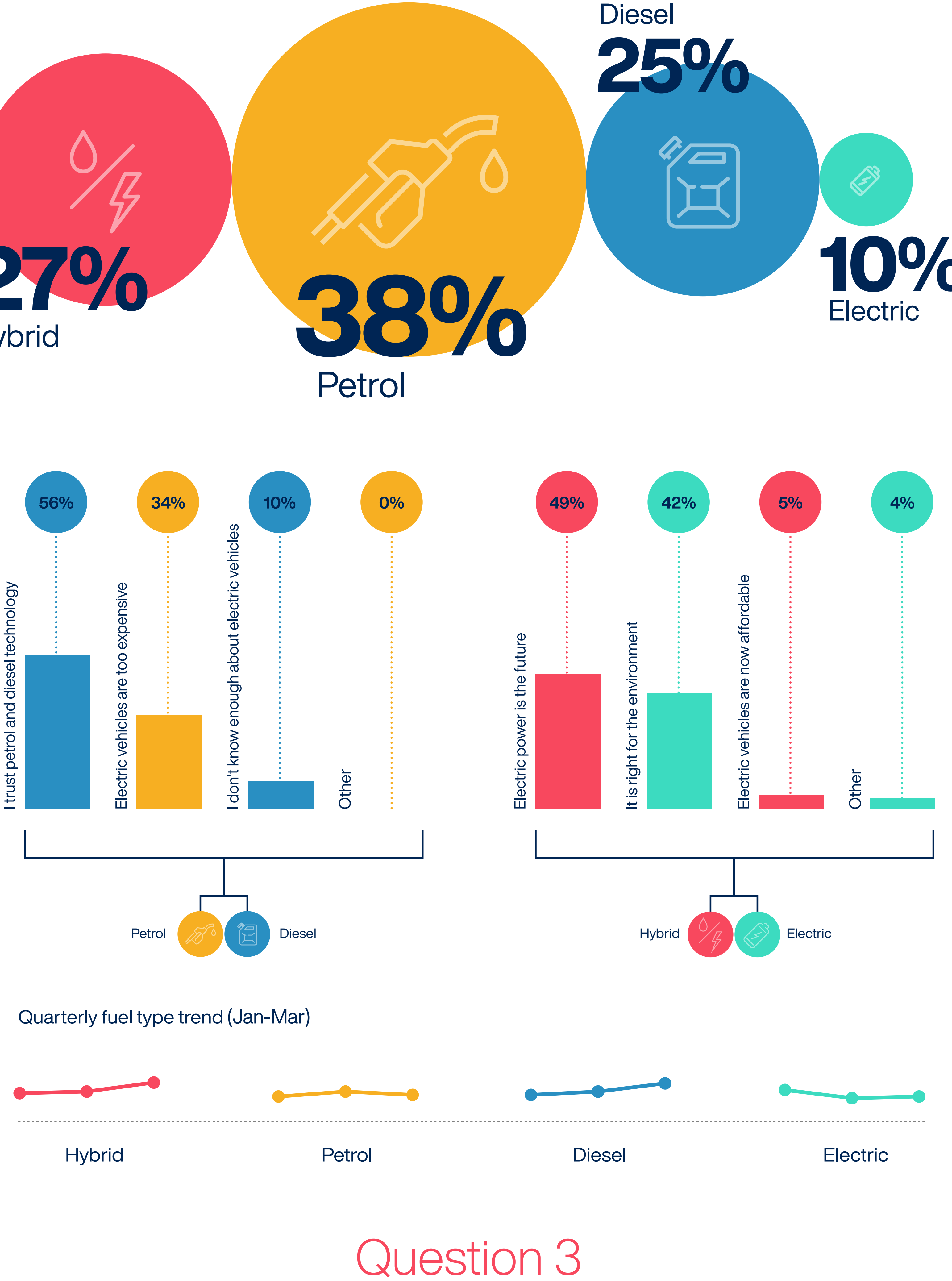
Question 1

Do you feel more likely to buy a used car now than last month?



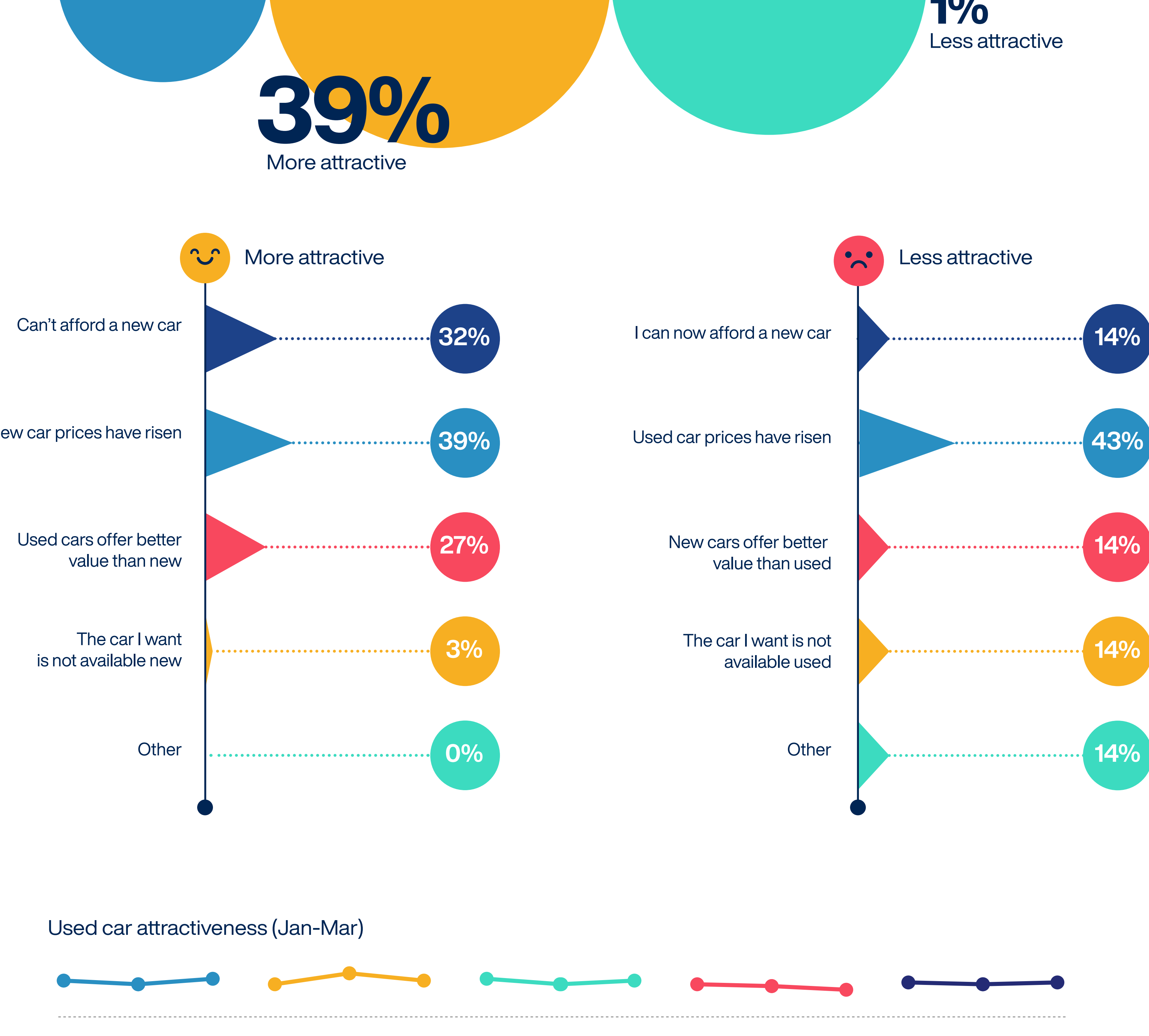
Question 2

If you were buying a used car now, what fuel type would you choose?



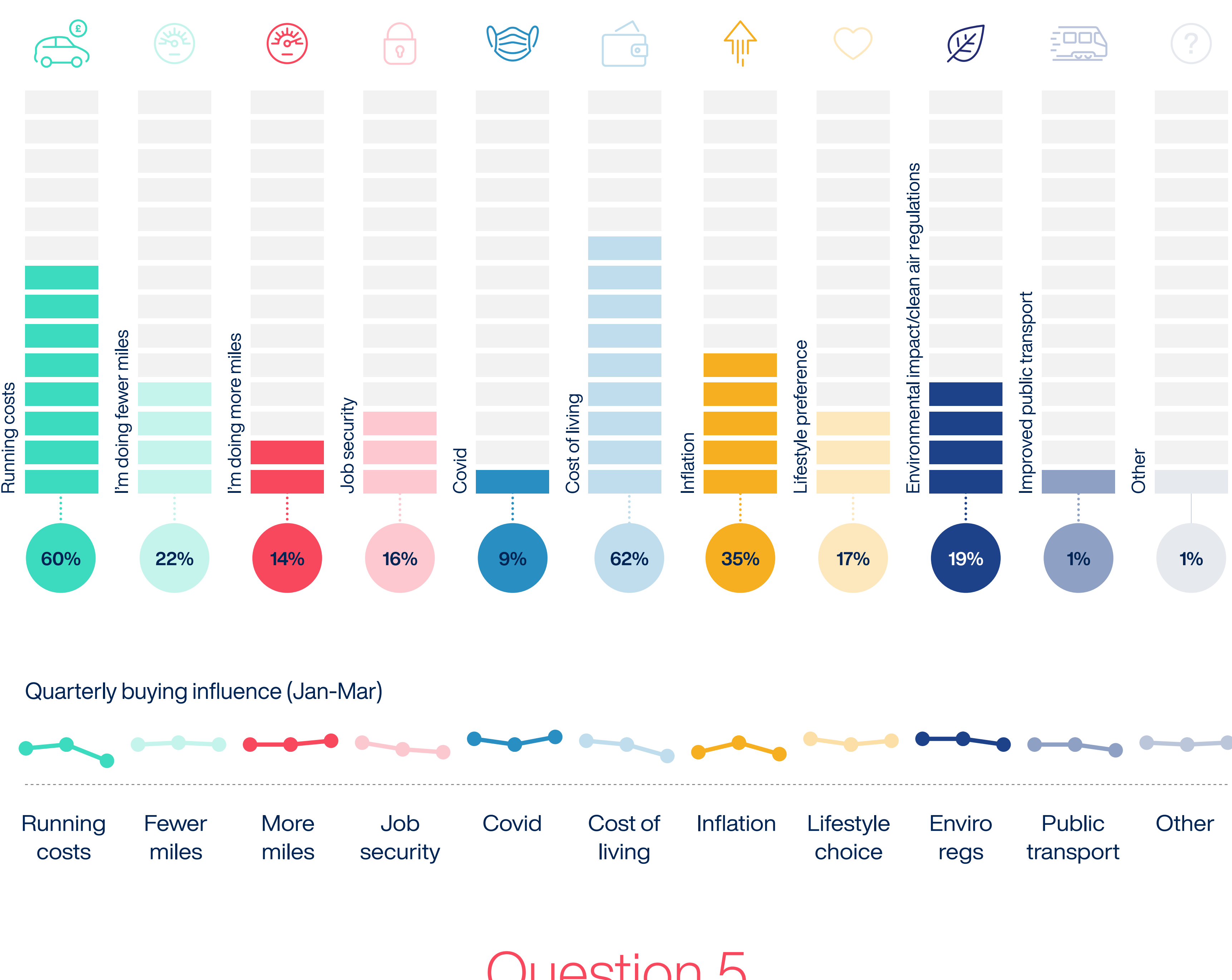
Question 3

Have used cars become more attractive purchases than new cars to you in the last month?



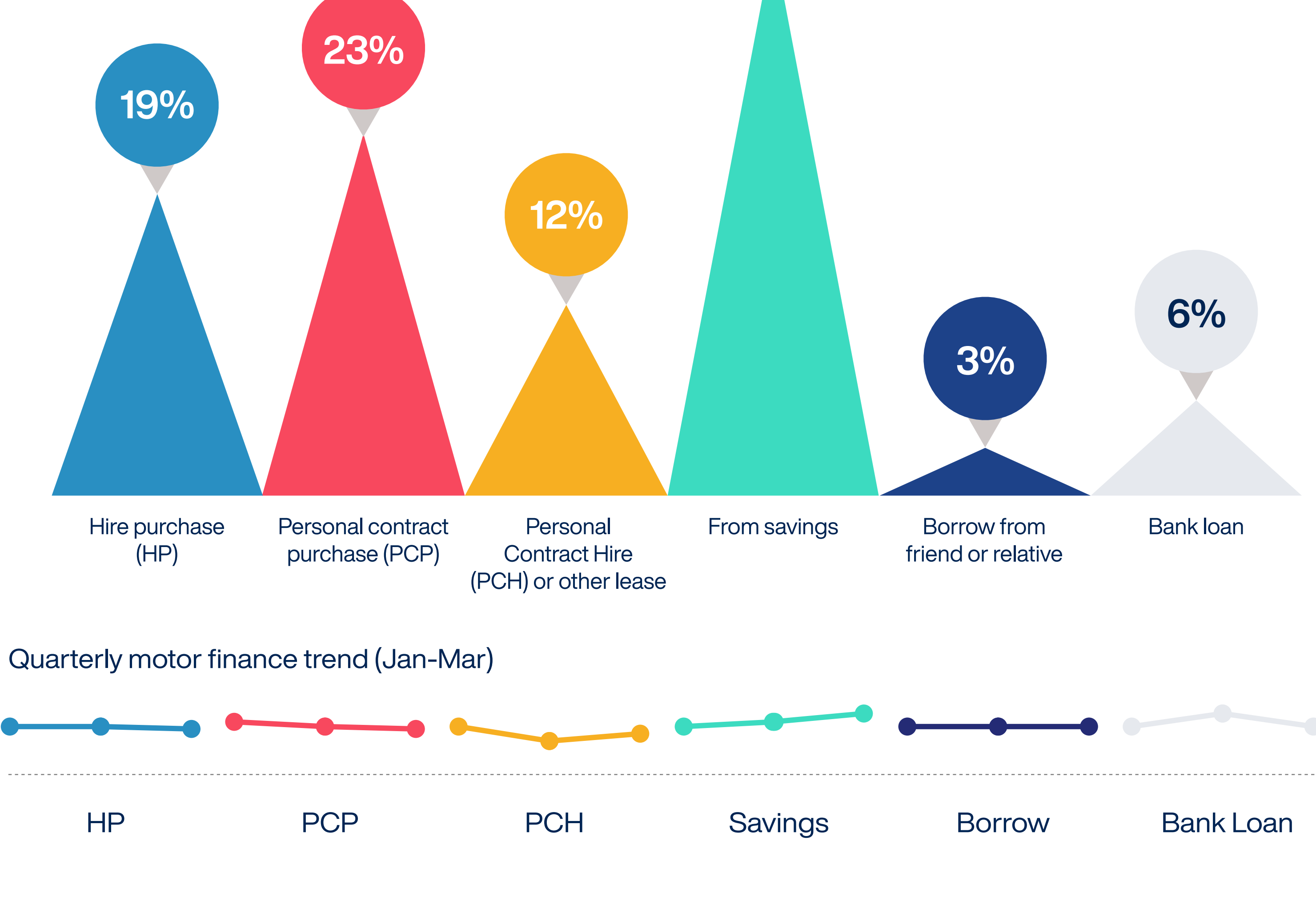
Question 4

If you were buying a used car now, which factors would influence your choice?



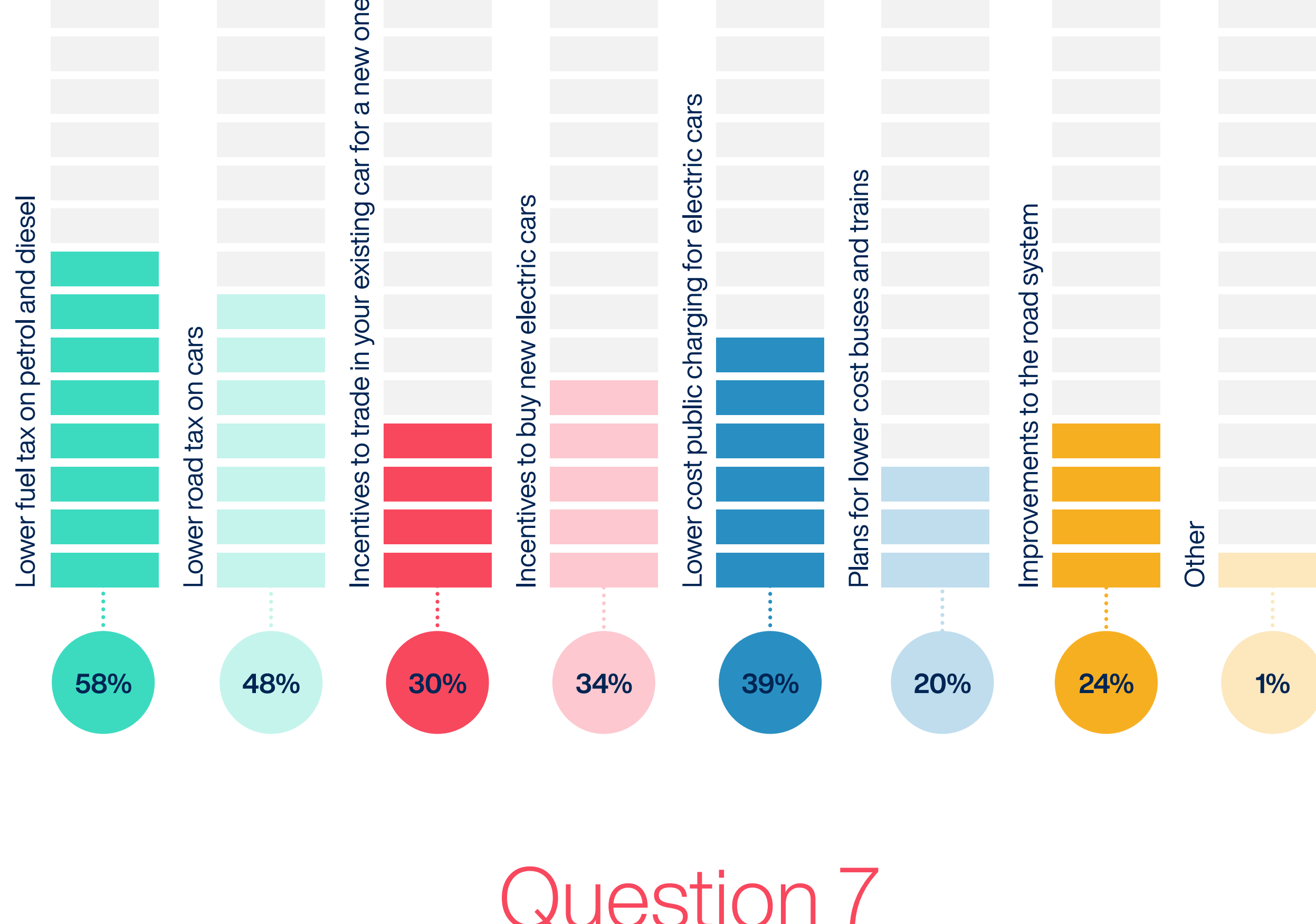
Question 5

When buying your next used car, which finance method would you use?



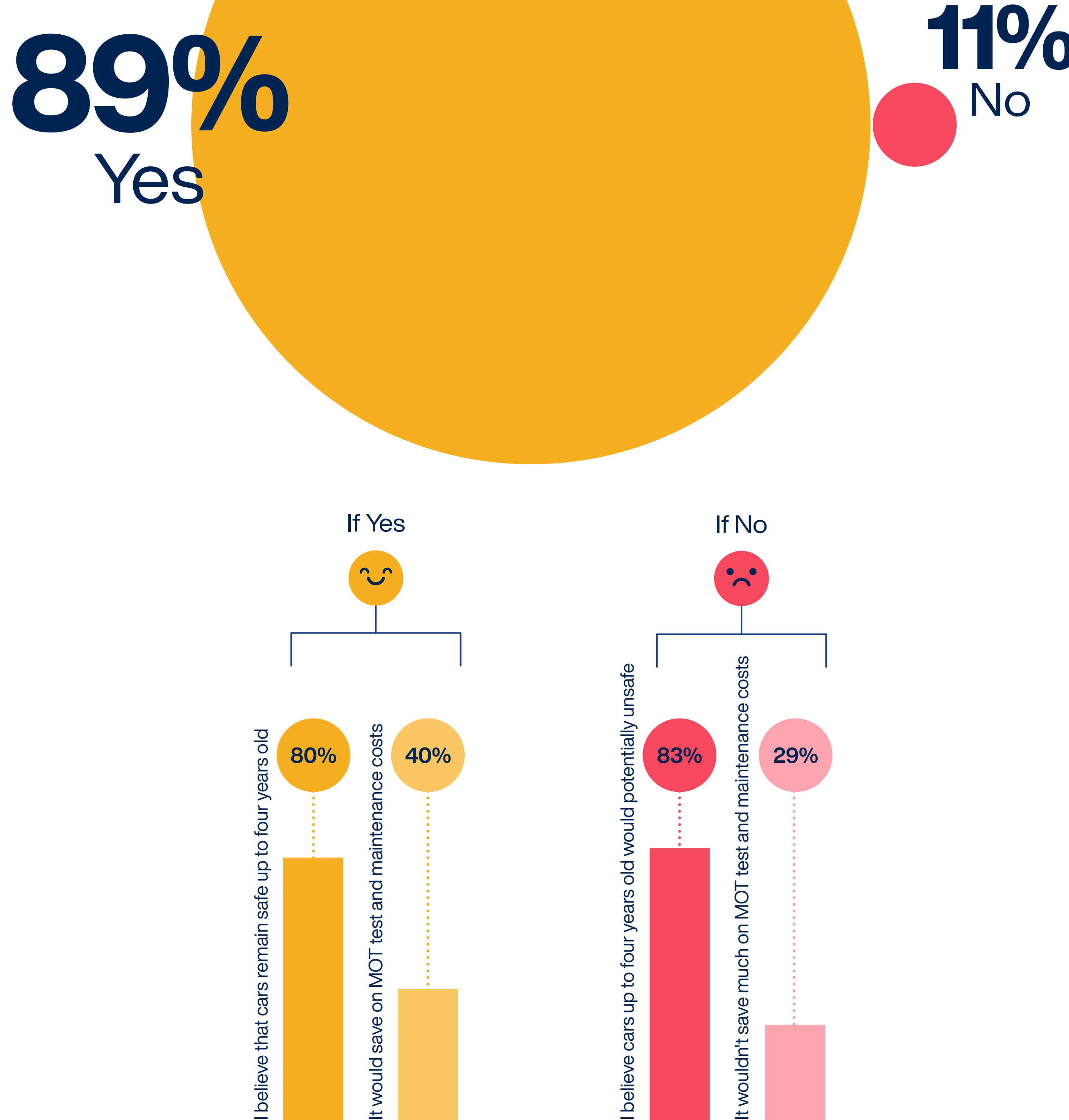
Question 6

What changes would you like to see in the Spring Budget to motoring and travel in general?



Question 7

Would you be happy for a car's first MOT to be extended from three to four years?

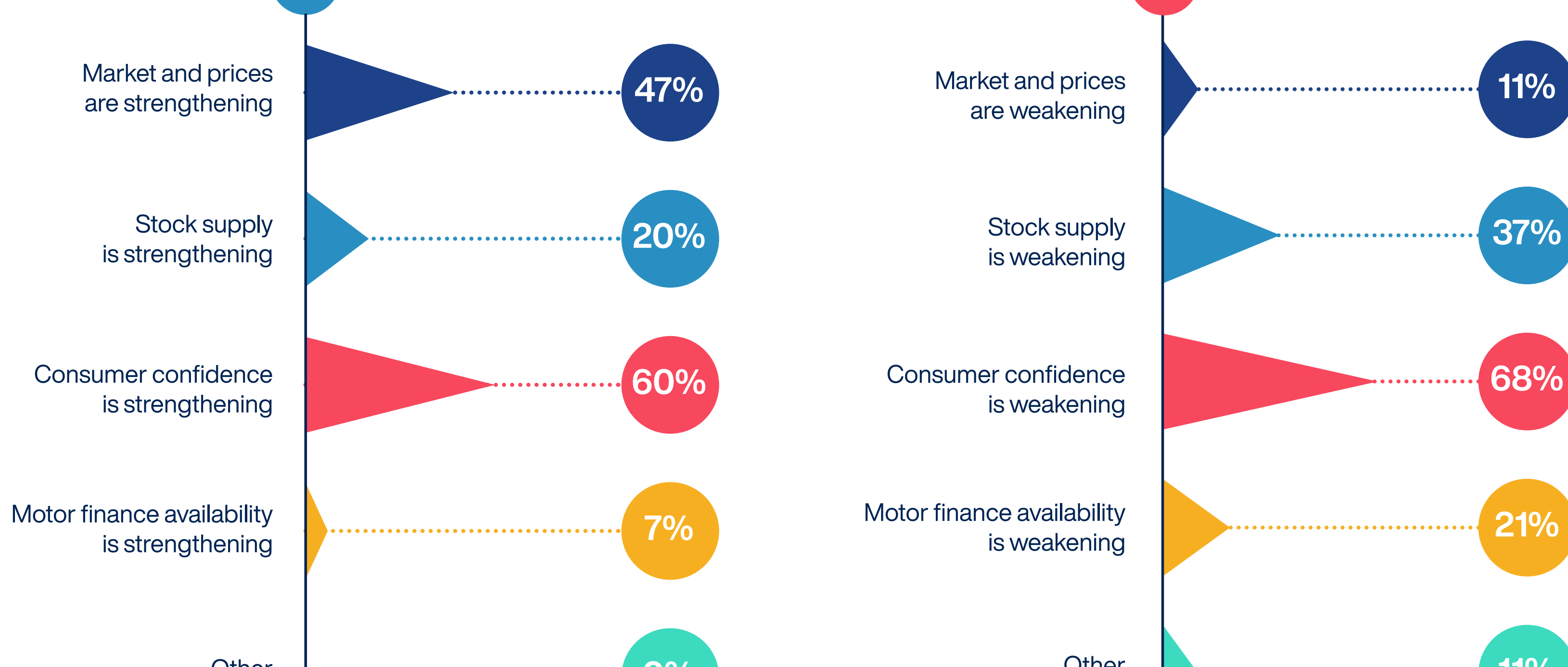
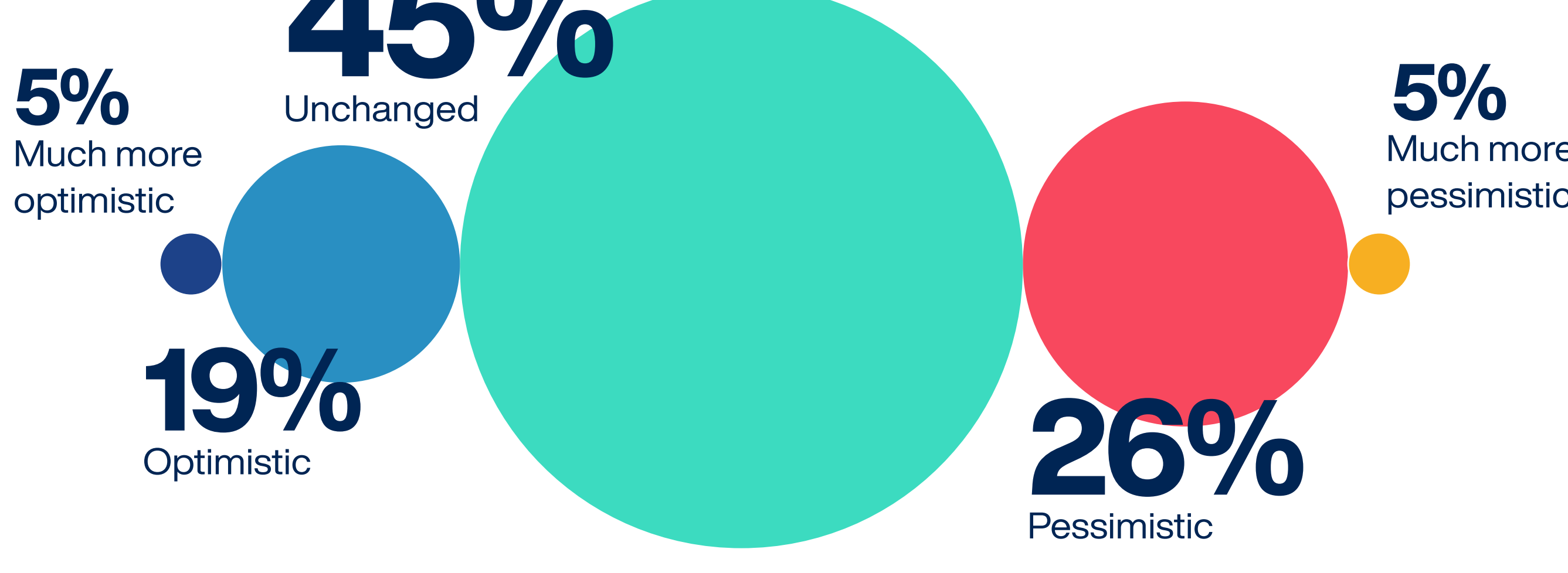


What drives dealers?

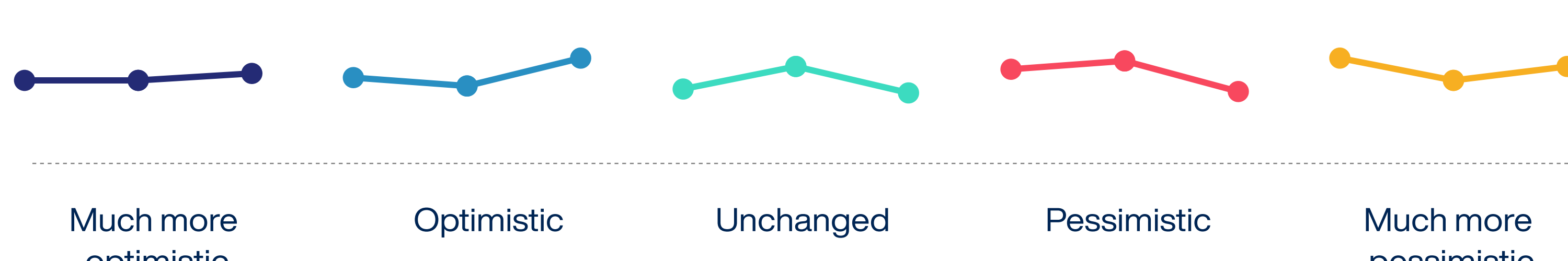


Question 1

Do you feel more optimistic or pessimistic about the used car market than last month?

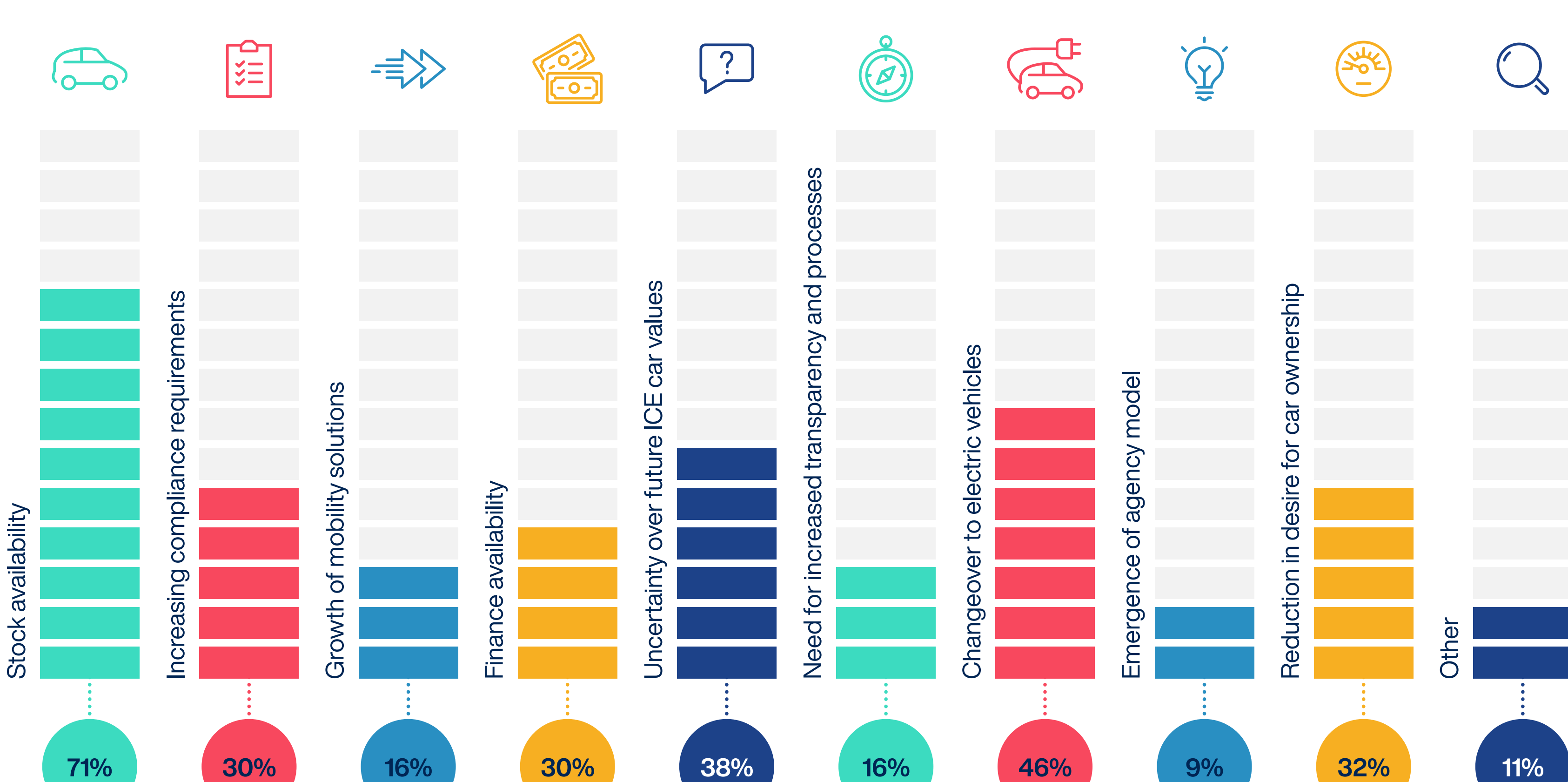


Quarterly optimism/pessimism trend (Jan-Mar)



Question 2

What do you see as the biggest challenge(s) for your future retailing of used cars (choose any 3)?

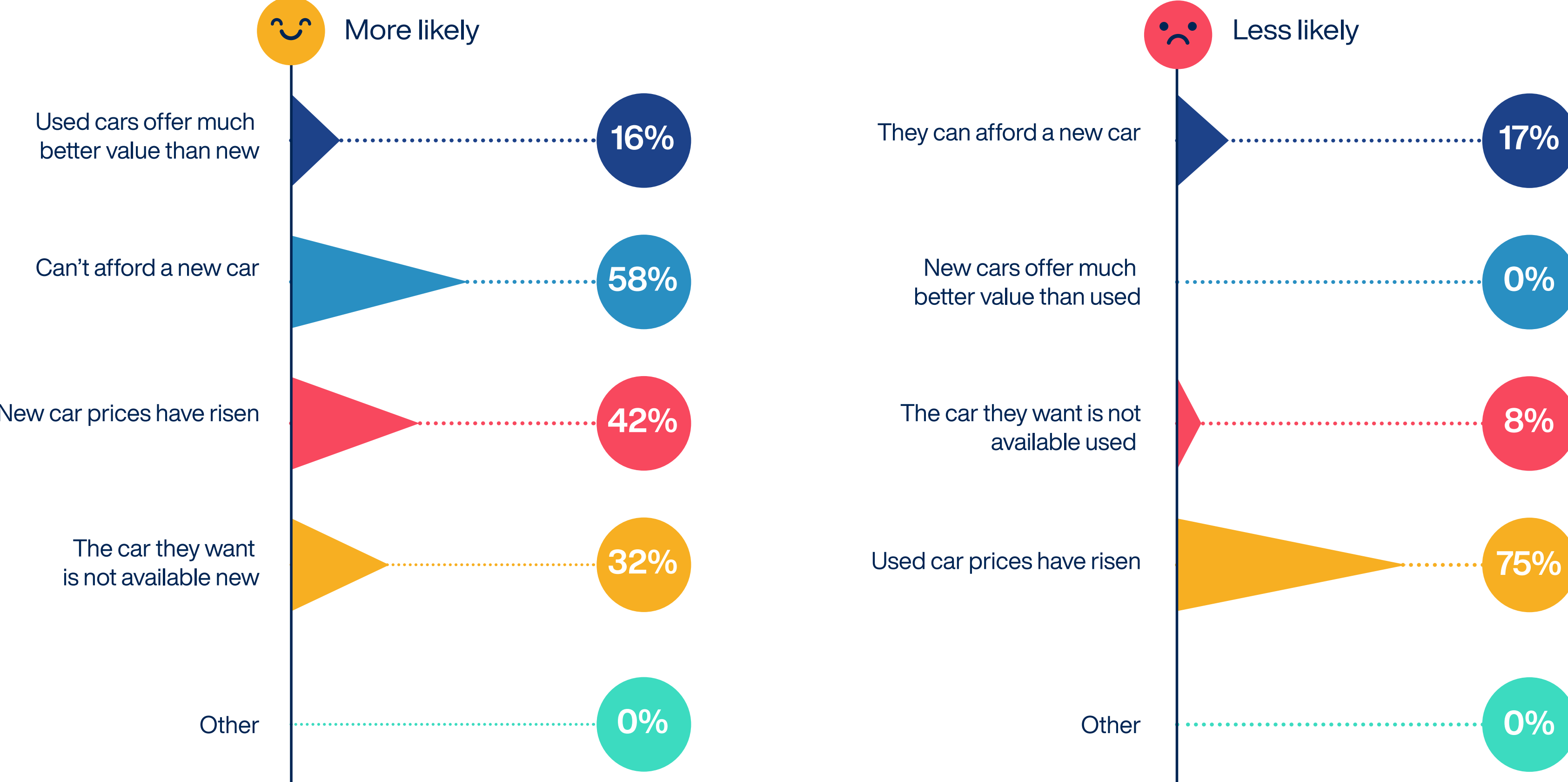
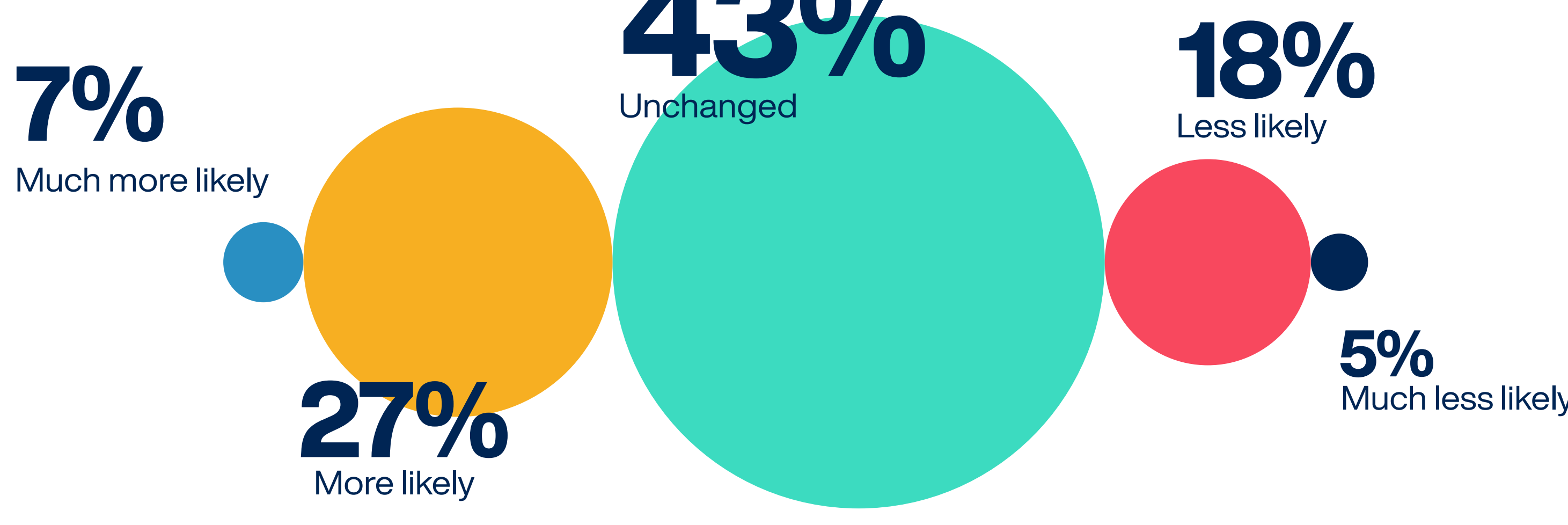


Quarterly challenges trend (Jan-Mar)



Question 3

Do you feel customers have become more likely to buy a used car rather than new in the last month?

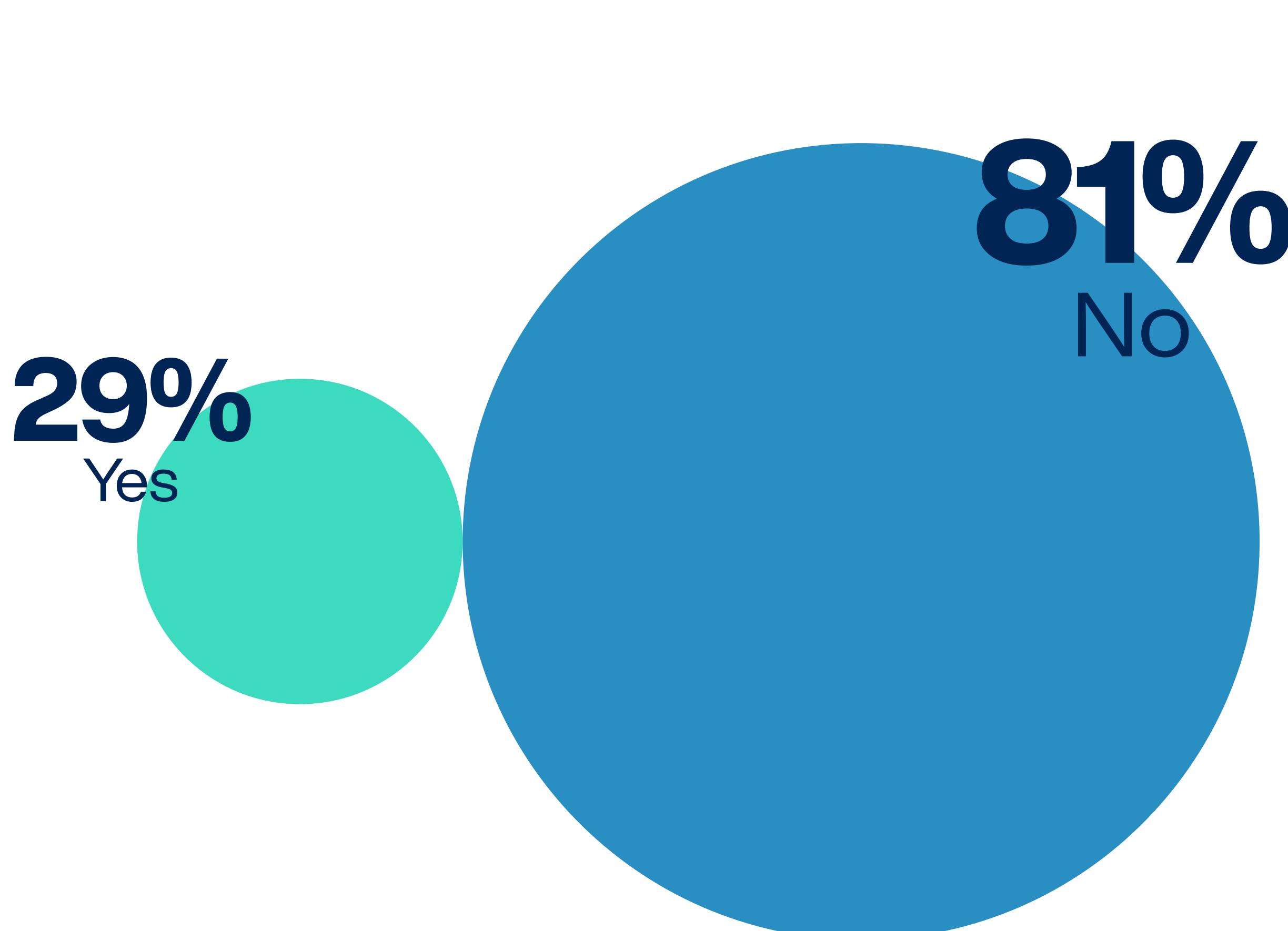


Quarterly buying likeliness trend (Jan-Mar)

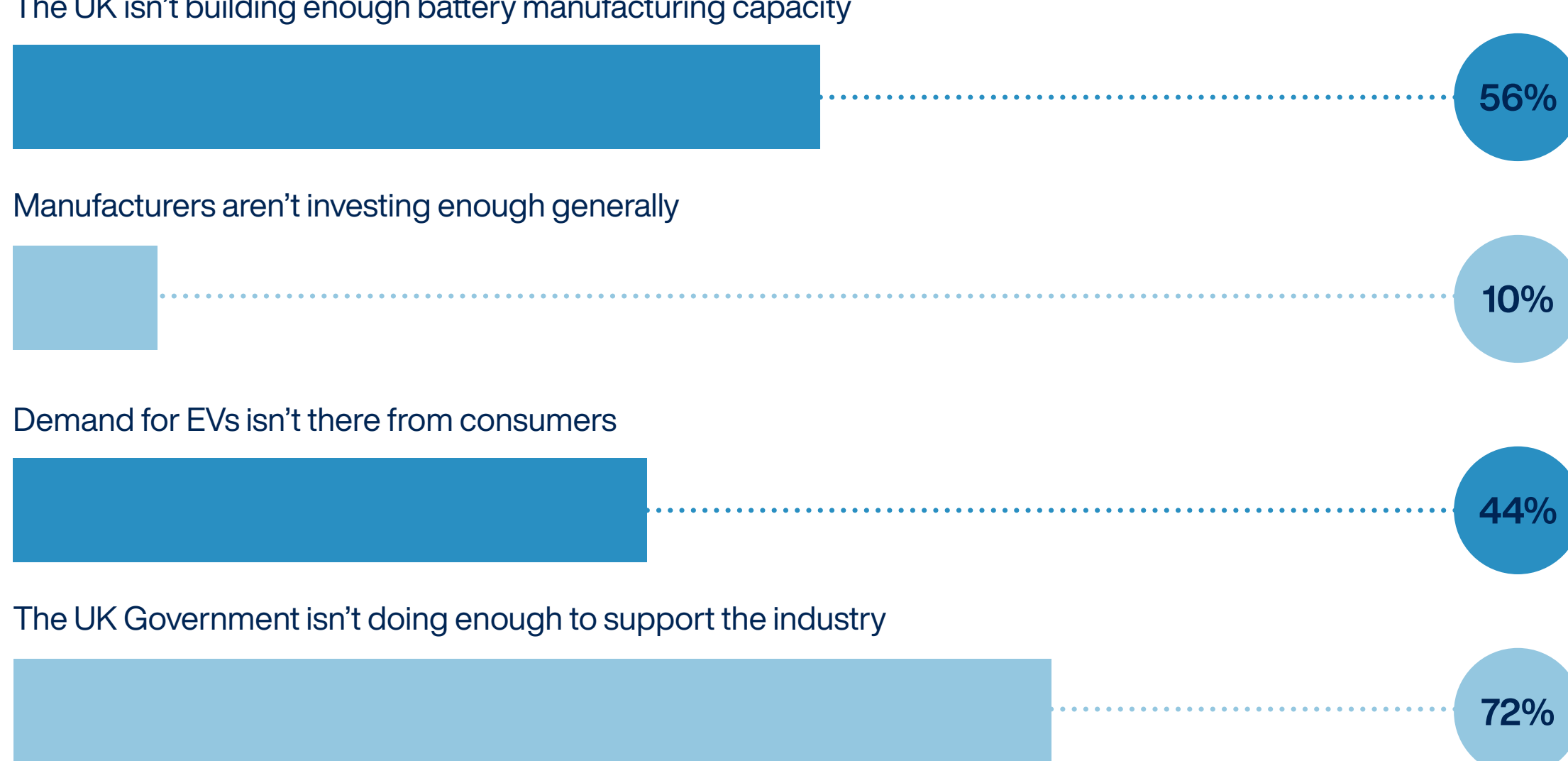


Question 4

Do you believe car makers and UK government are doing enough to support the transition to EV?



Why not?



Question 5

Are worries about falling values preventing you stocking electric vehicles?

