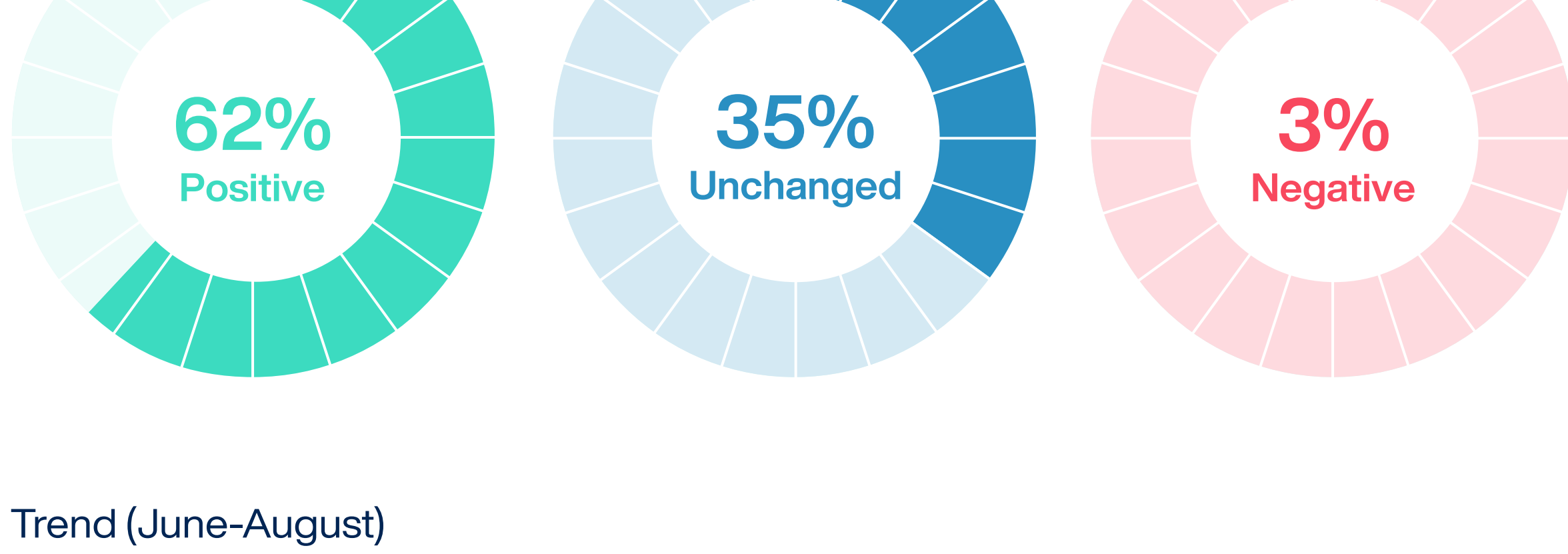


# What drives dealers

August 2024

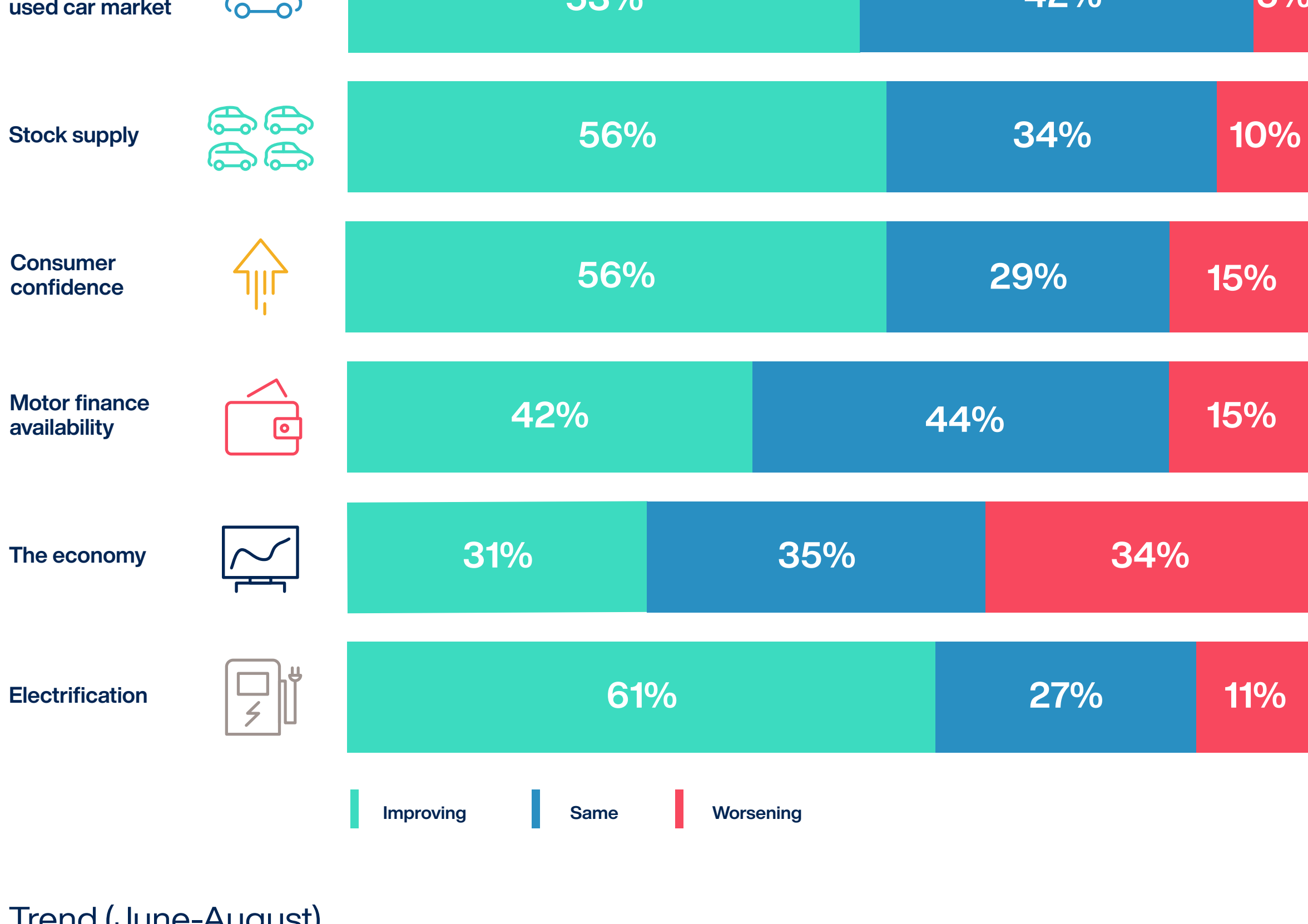
## Q1 > Do you feel more positive or negative about the used car market than last month?



Trend (June-August)



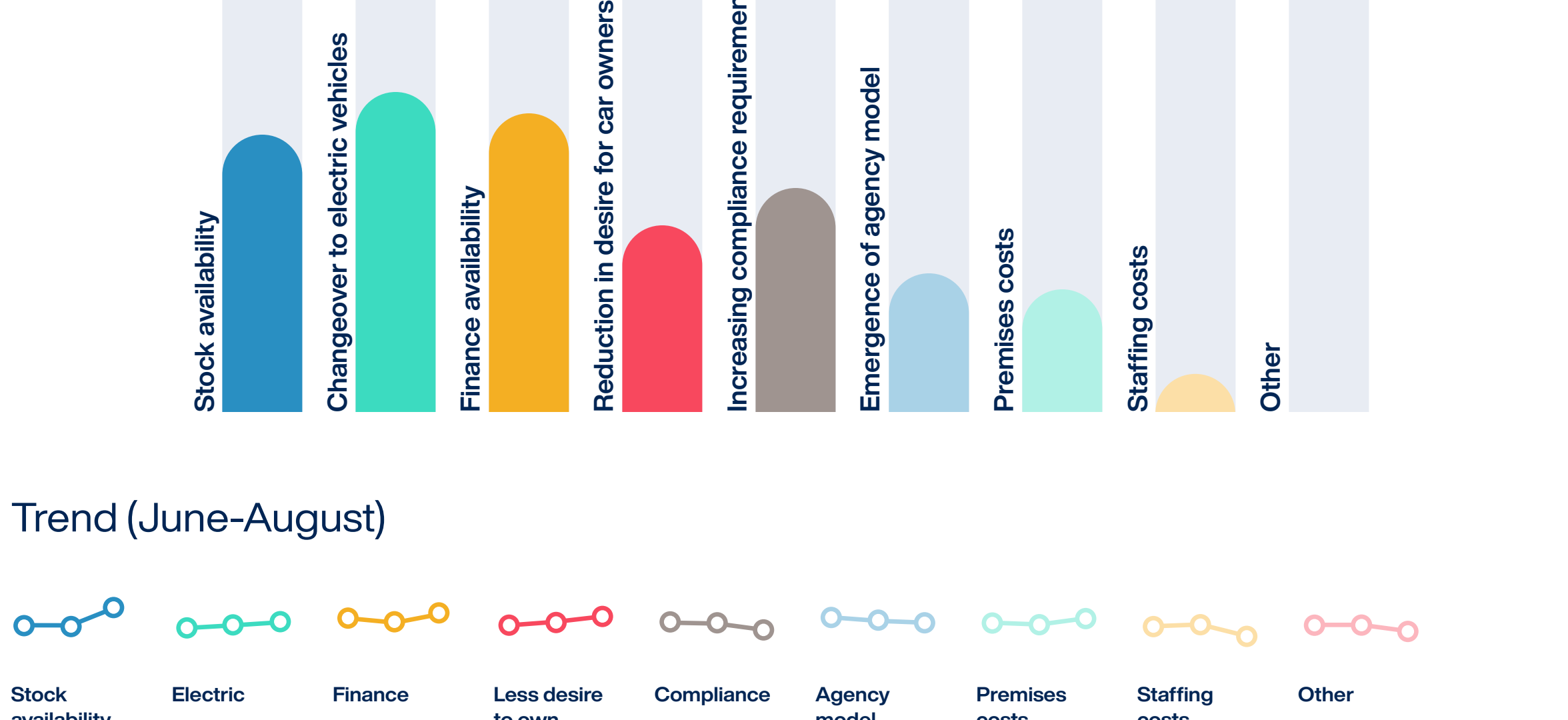
## Q2 > How do you feel about the following factors compared to last month?



Trend (June-August)



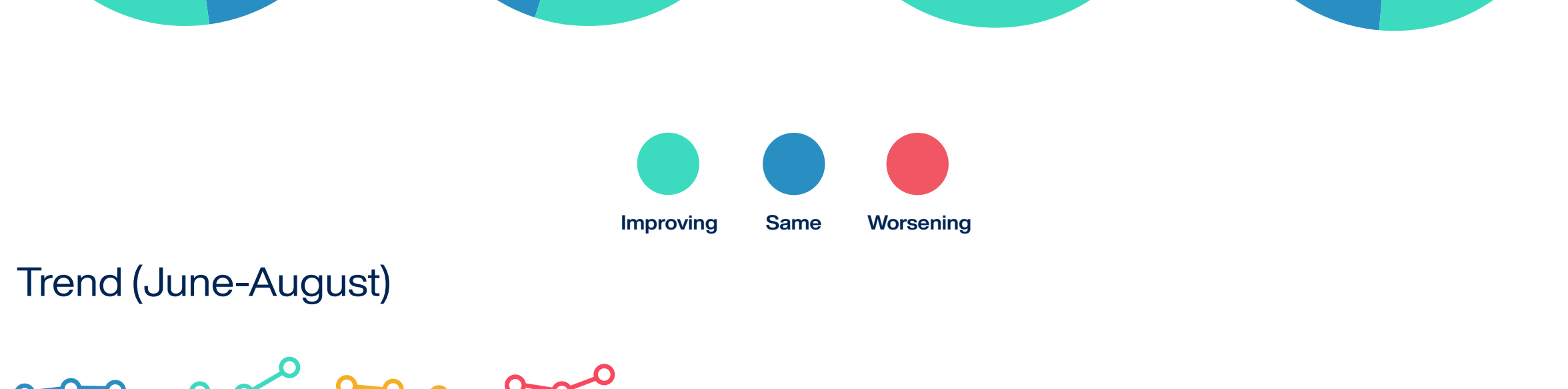
## Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (June-August)



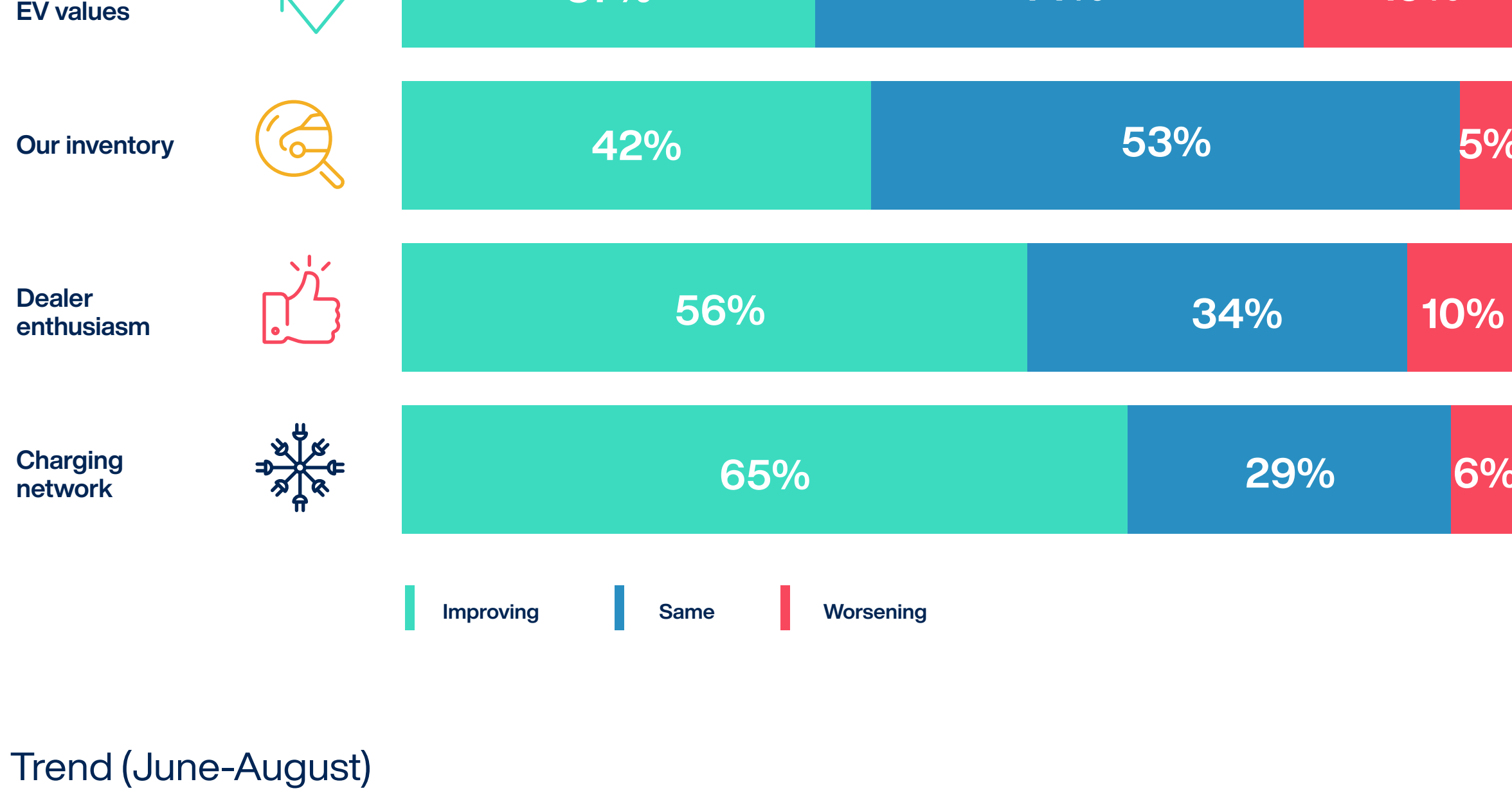
## Q4 > What is your current experience of stock supply? (choose any)



Trend (June-August)



## Q5 > What is your attitude to retailing EVs this month? (choose as any)

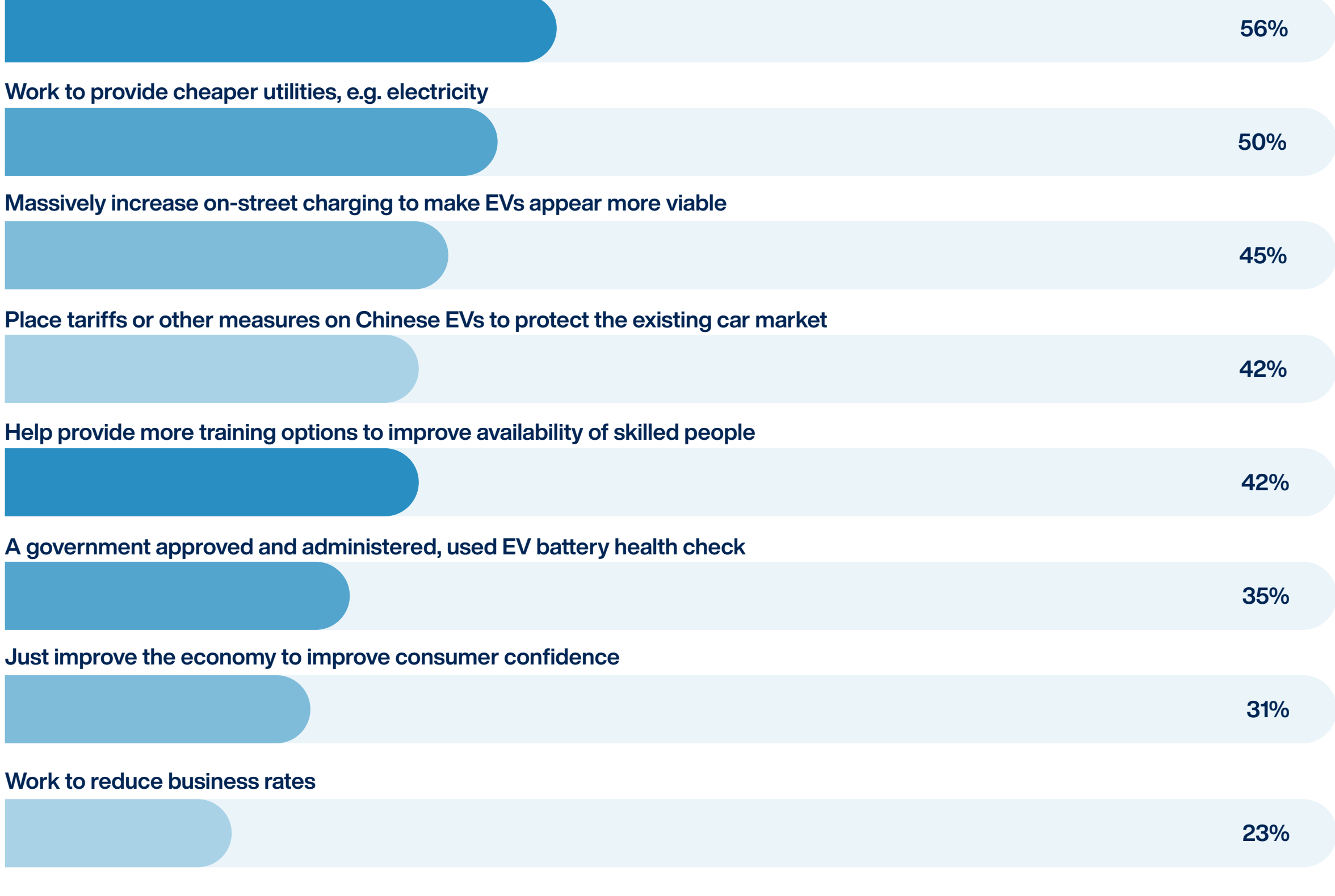


Trend (June-August)



## Topical Questions

### Q6 > What would you like to see the new Labour government do to help the new and used retail motor industry? (choose as many as apply)



### Q7 > Sales of hybrids are increasing. Why do you think this is?

