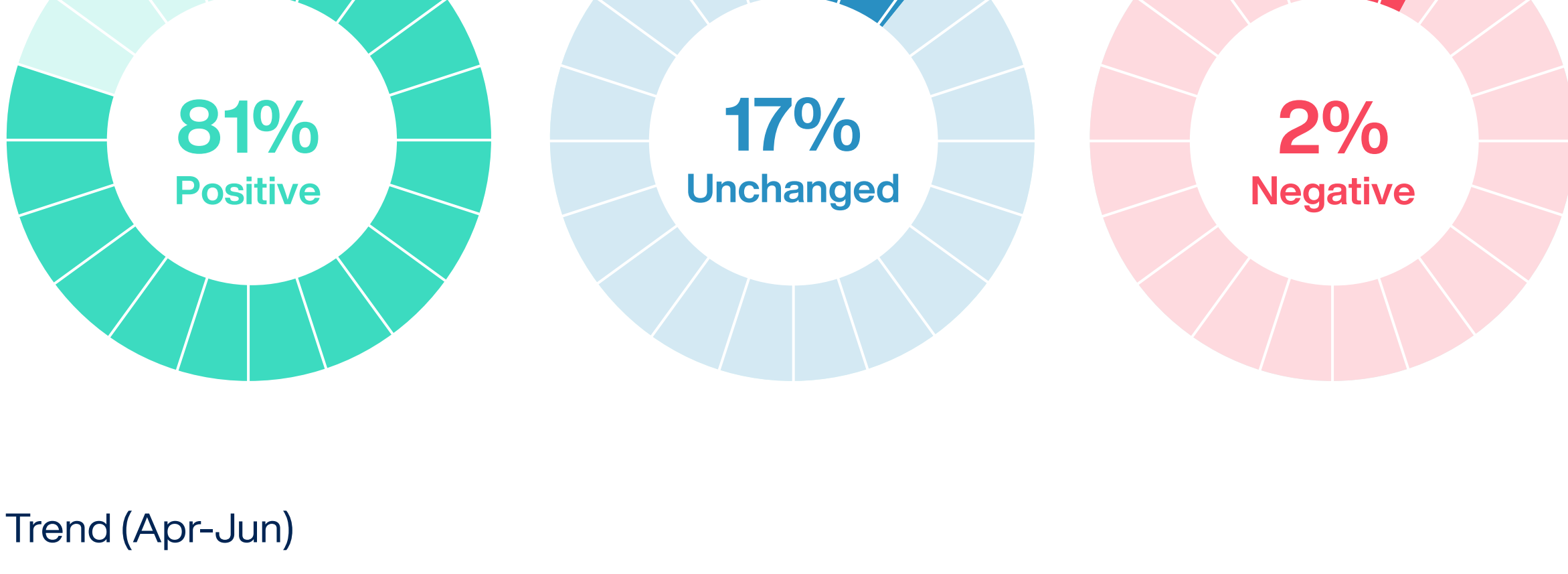


# What drives dealers

June 2025

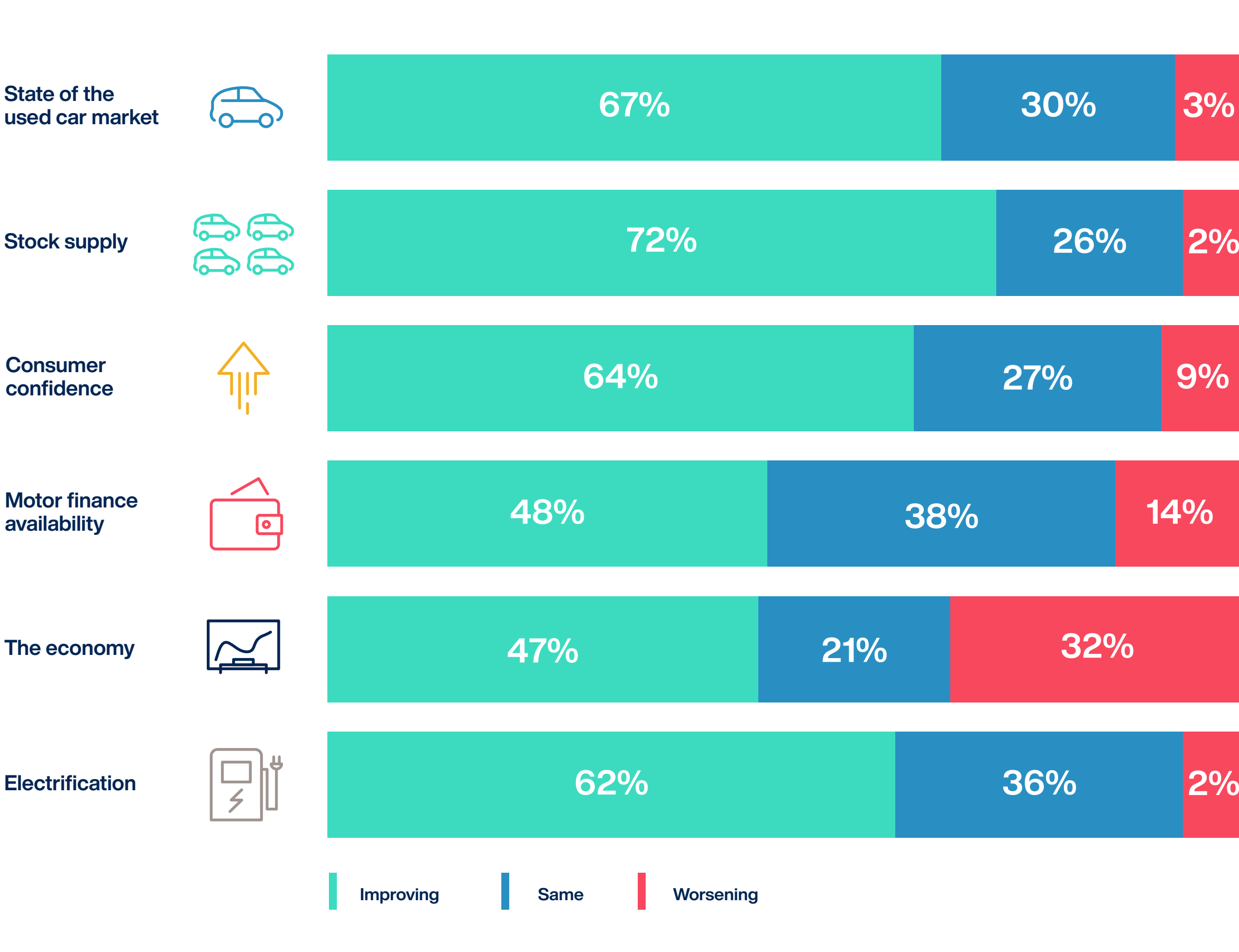
**Q1** Do you feel more positive or negative about the used car market than last month?



Trend (Apr-Jun)



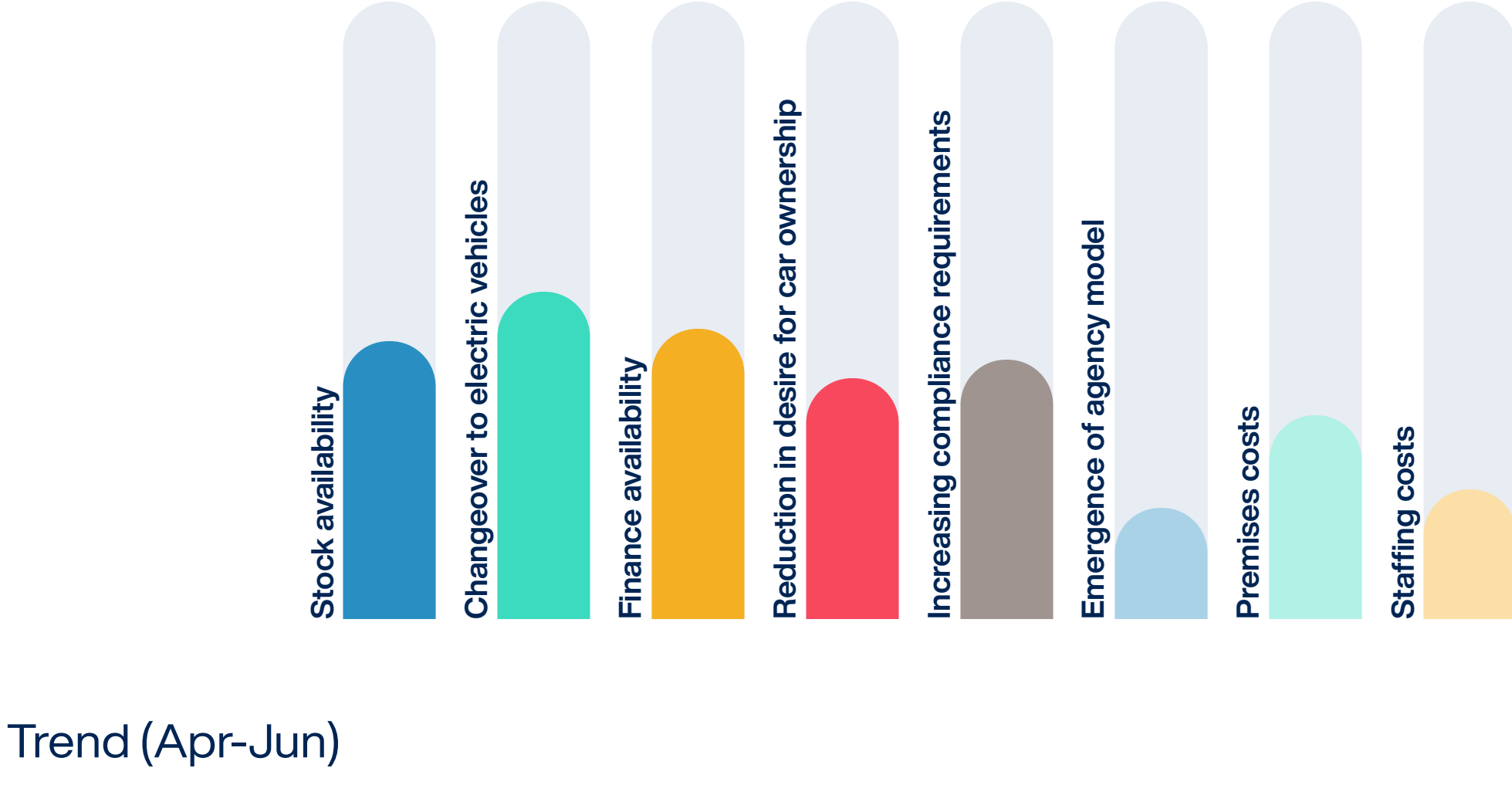
**Q2** How do you feel about the following factors compared to last month?



Trend (Apr-Jun)



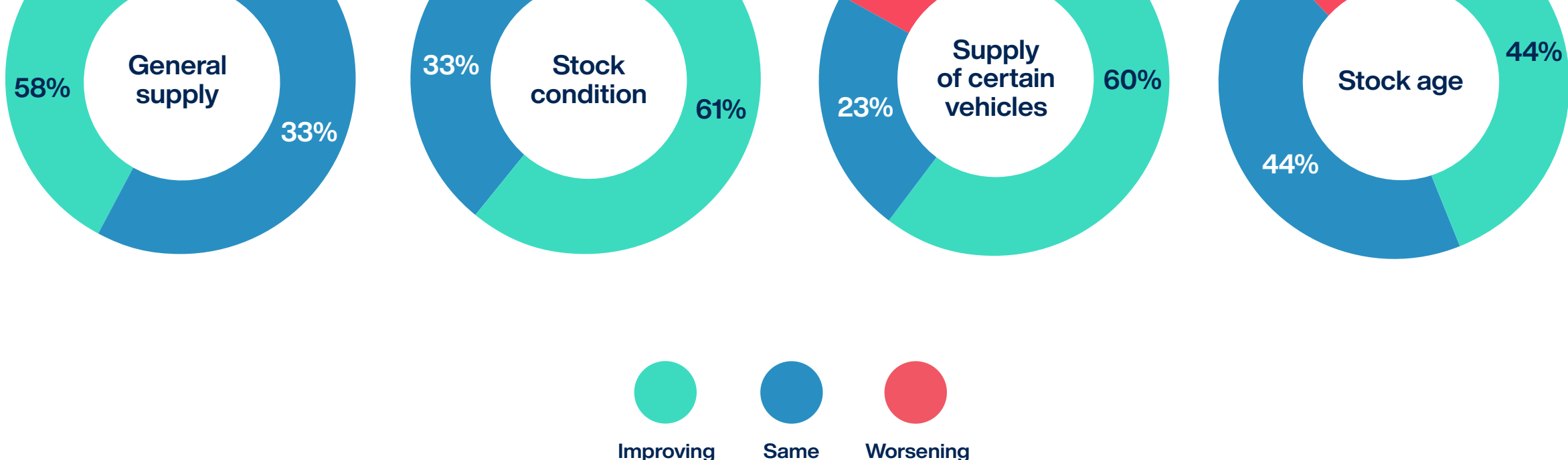
**Q3** What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Apr-Jun)



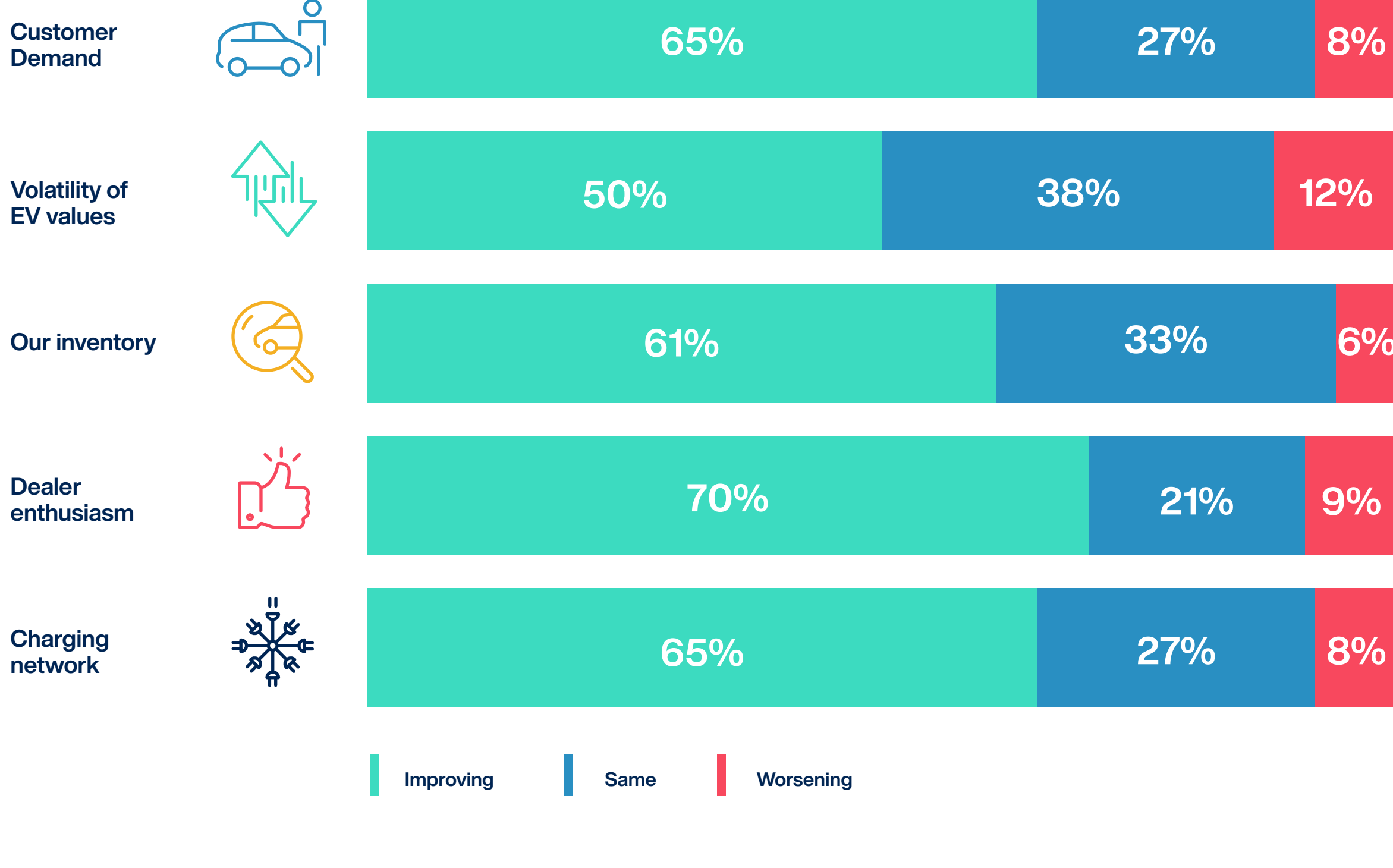
**Q4** What is your current experience of stock supply? (choose any)



Trend (Apr-Jun)



**Q5** What is your attitude to retailing EVs this month? (choose as any)

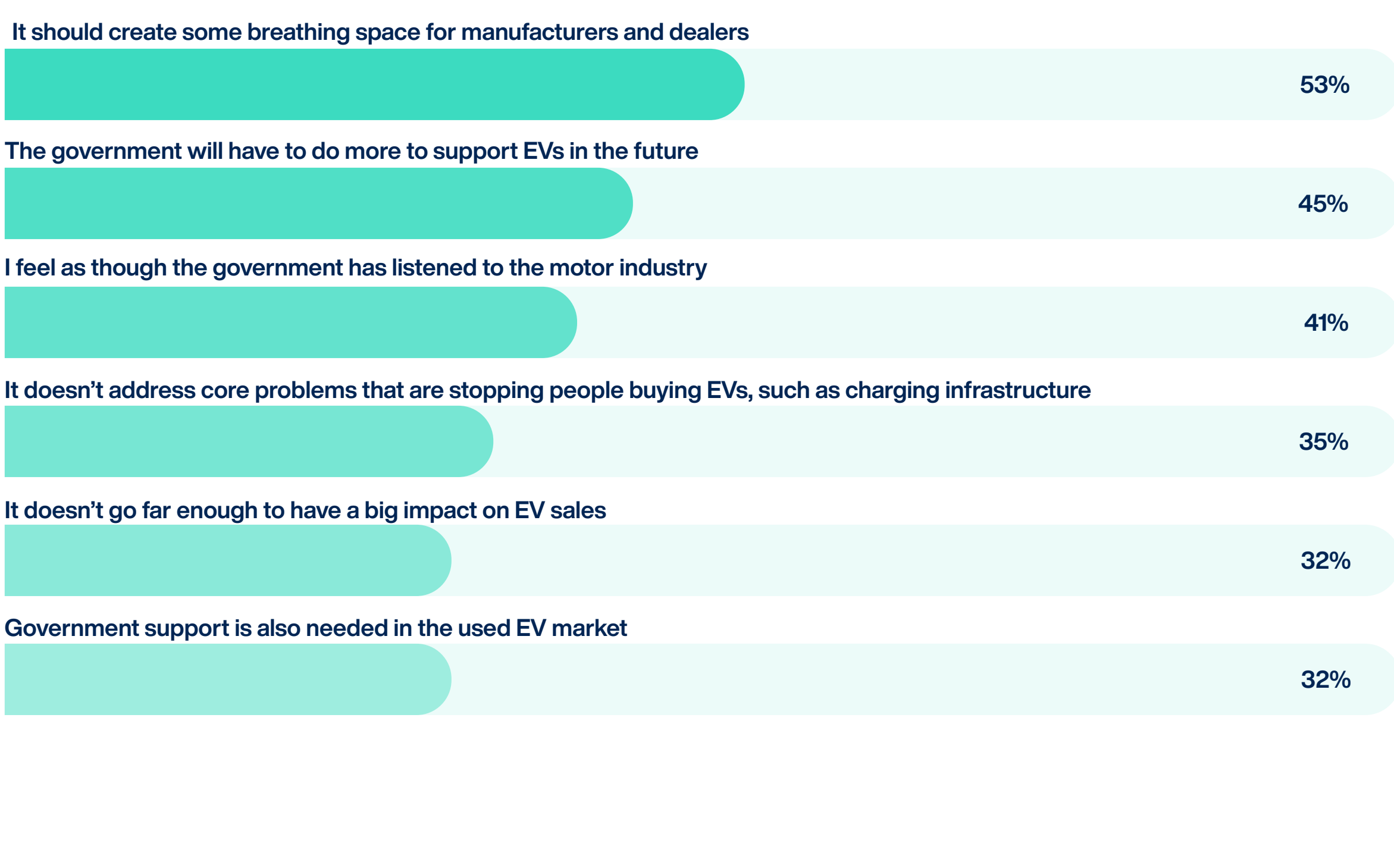


Trend (Apr-Jun)



## Topical Questions

**Q6** What effect do you think the government's revised Zero Emissions Mandate will have on new electric car and van sales? (choose as many as apply)



**Q6** Which objections do you hear most often from buyers who might consider buying an electric car? (choose as many as apply)

