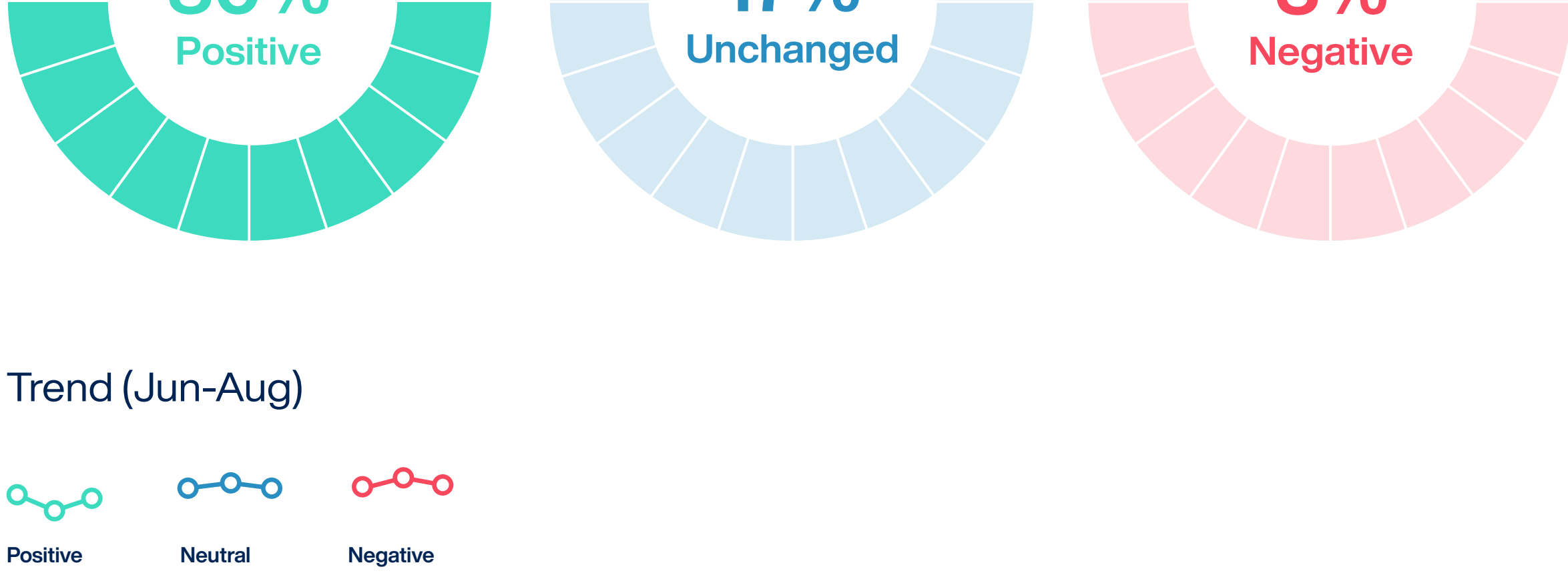


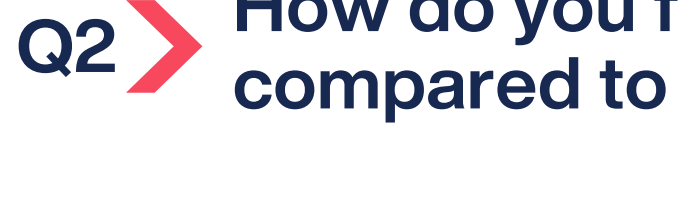
# What drives dealers

August 2025

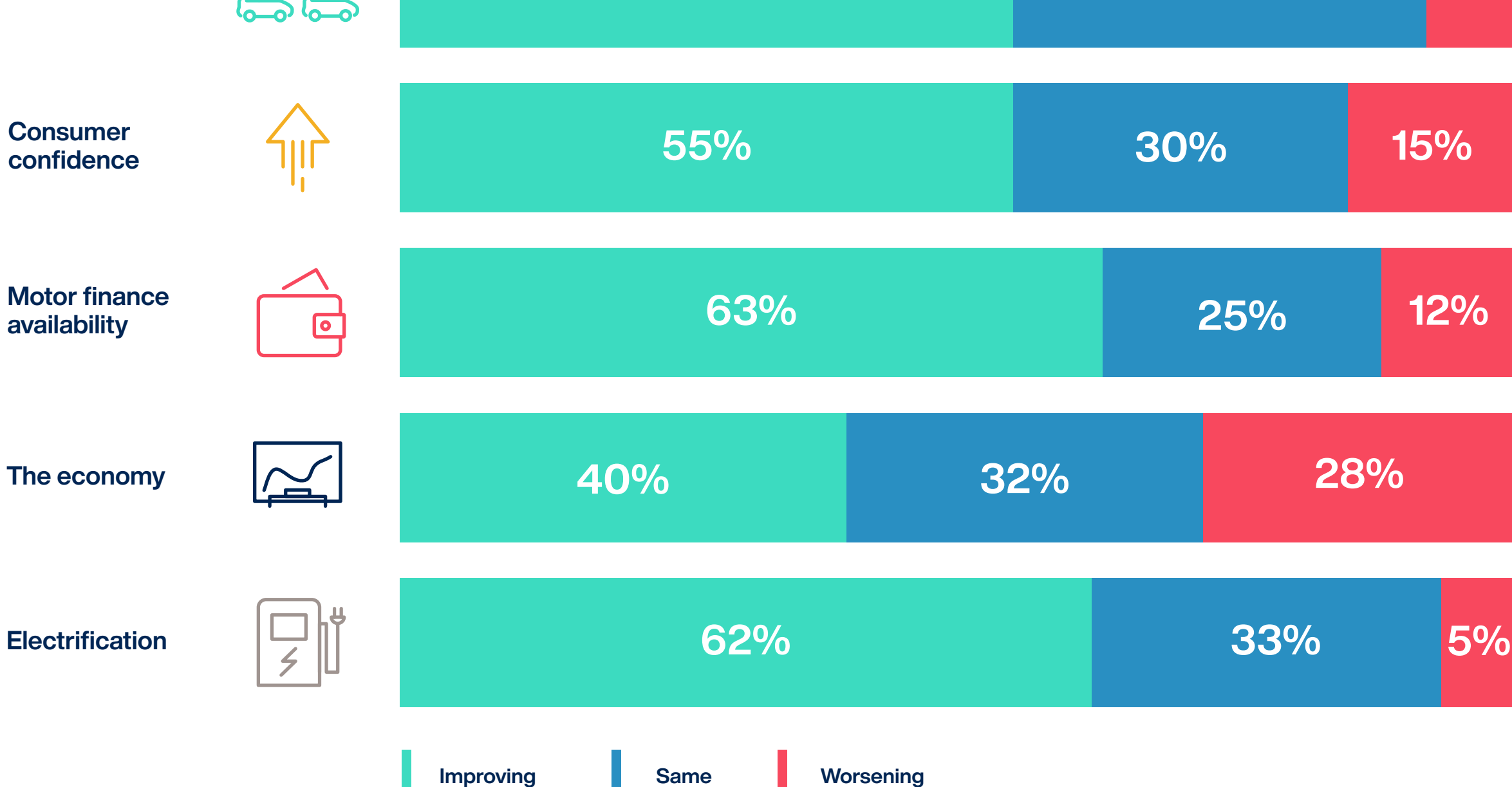
Q1 > Do you feel more positive or negative about the used car market than last month?



Trend (Jun-Aug)



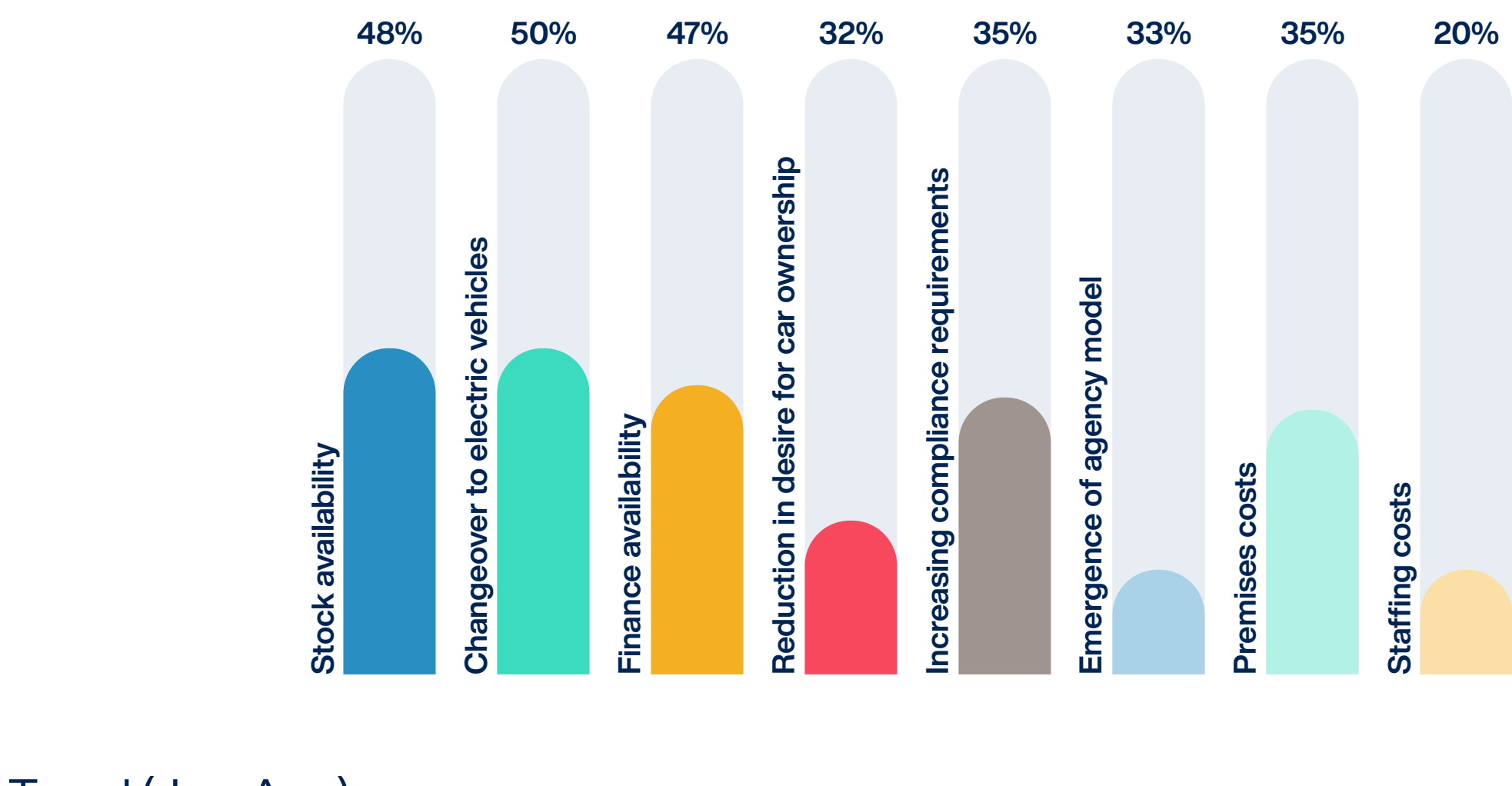
Q2 > How do you feel about the following factors compared to last month?



Trend (Jun-Aug)



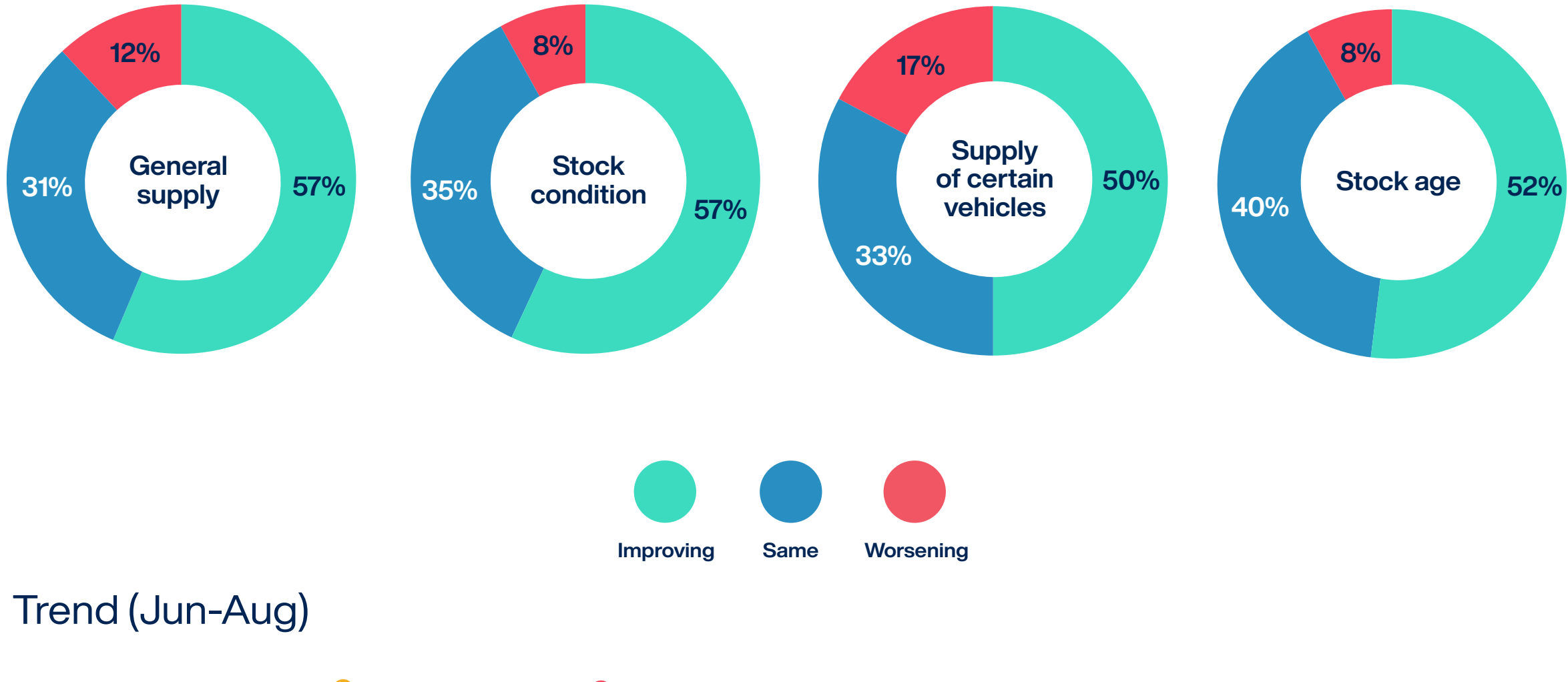
Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Jun-Aug)



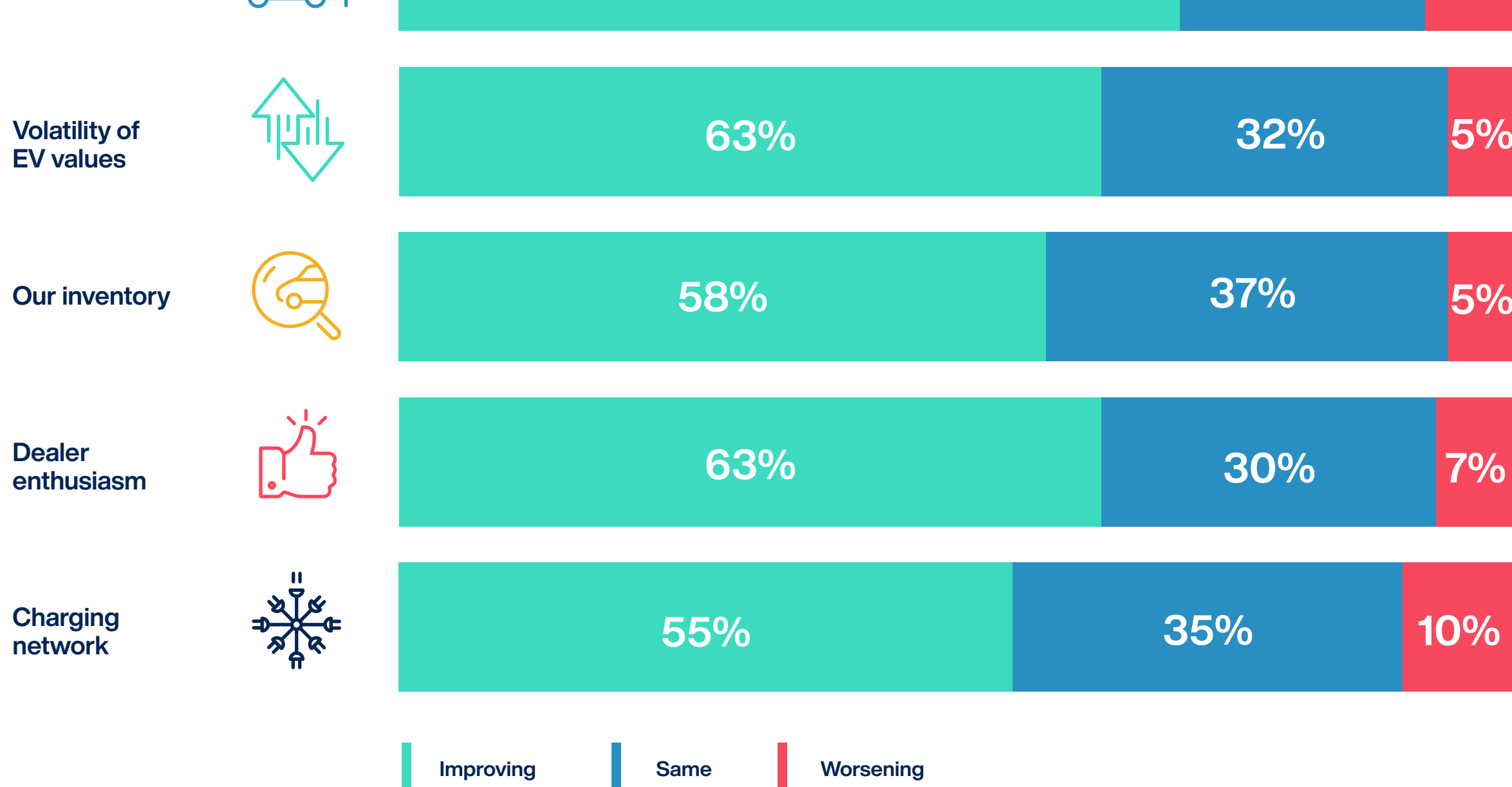
Q4 > What is your current experience of stock supply? (choose any)



Trend (Jun-Aug)



Q5 > What is your attitude to retailing EVs this month? (choose as any)

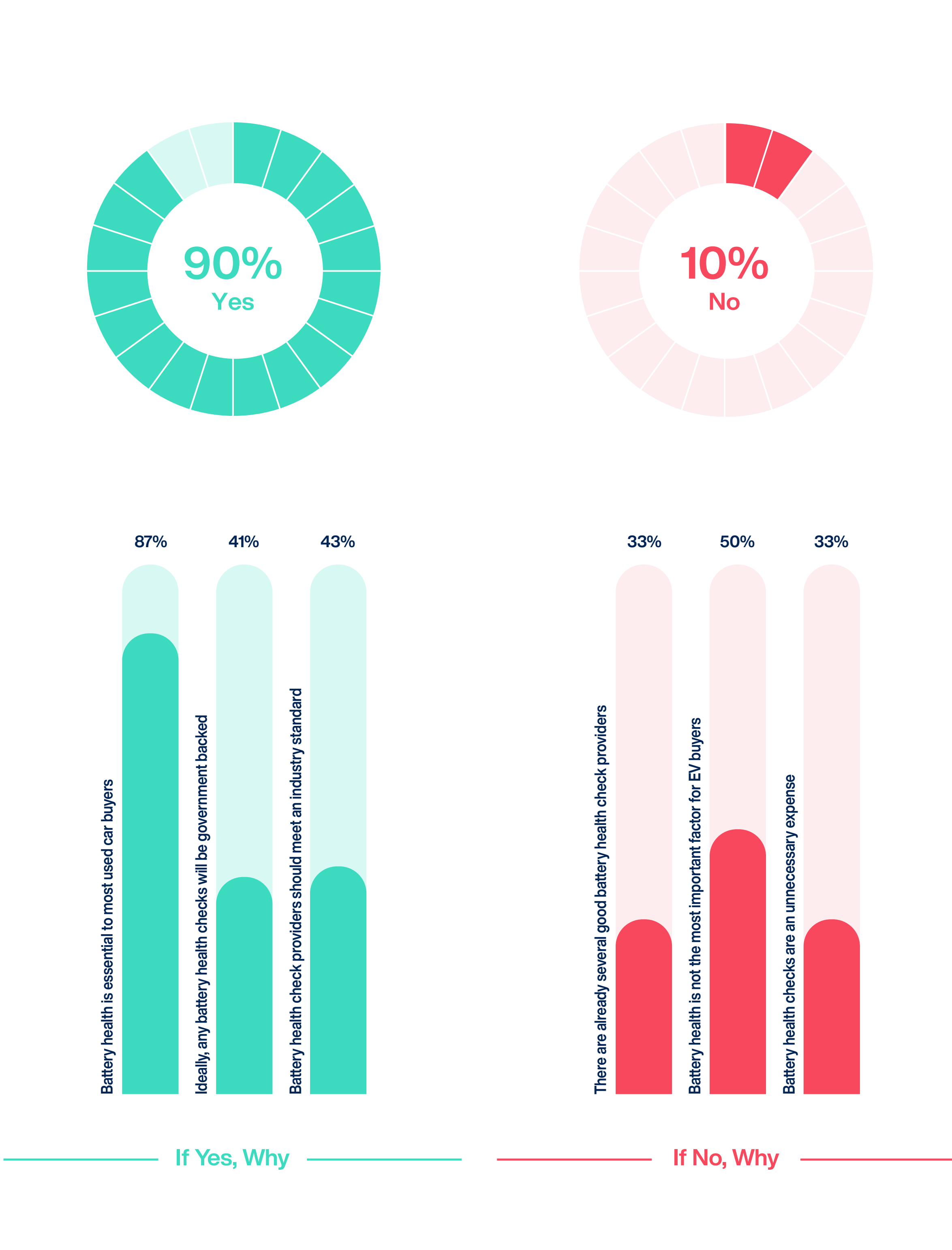


Trend (Jun-Aug)



## Topical Questions

Q6 > Does the used car sector need an industry wide scheme for electric vehicle battery health tests? (choose as many as apply)



Q7 > New research from the University of Exeter suggests the used electric car market is close to a tipping point, with motorists much more interested in going electric. Do you agree? (choose as many as apply)

