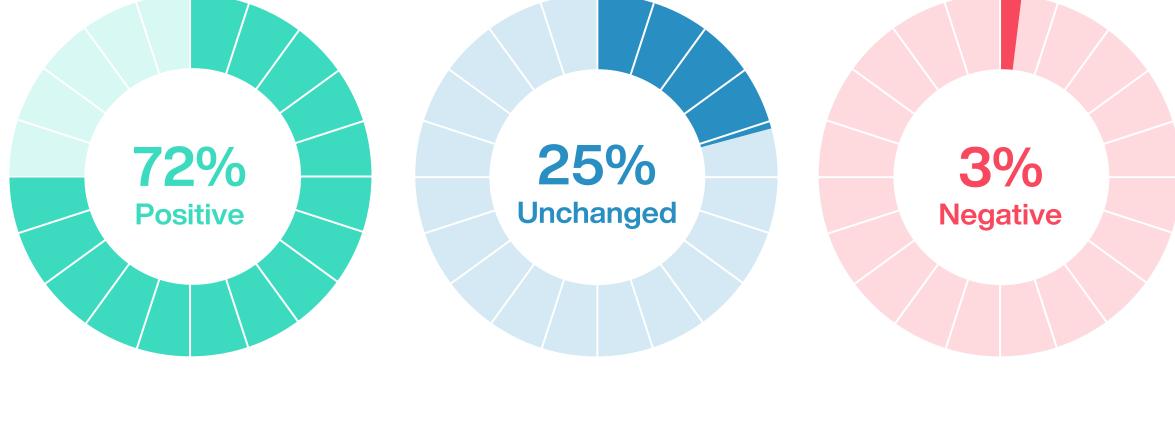


What drives dealers

November 2025







Trend (Sep-Nov)







compared to last month?

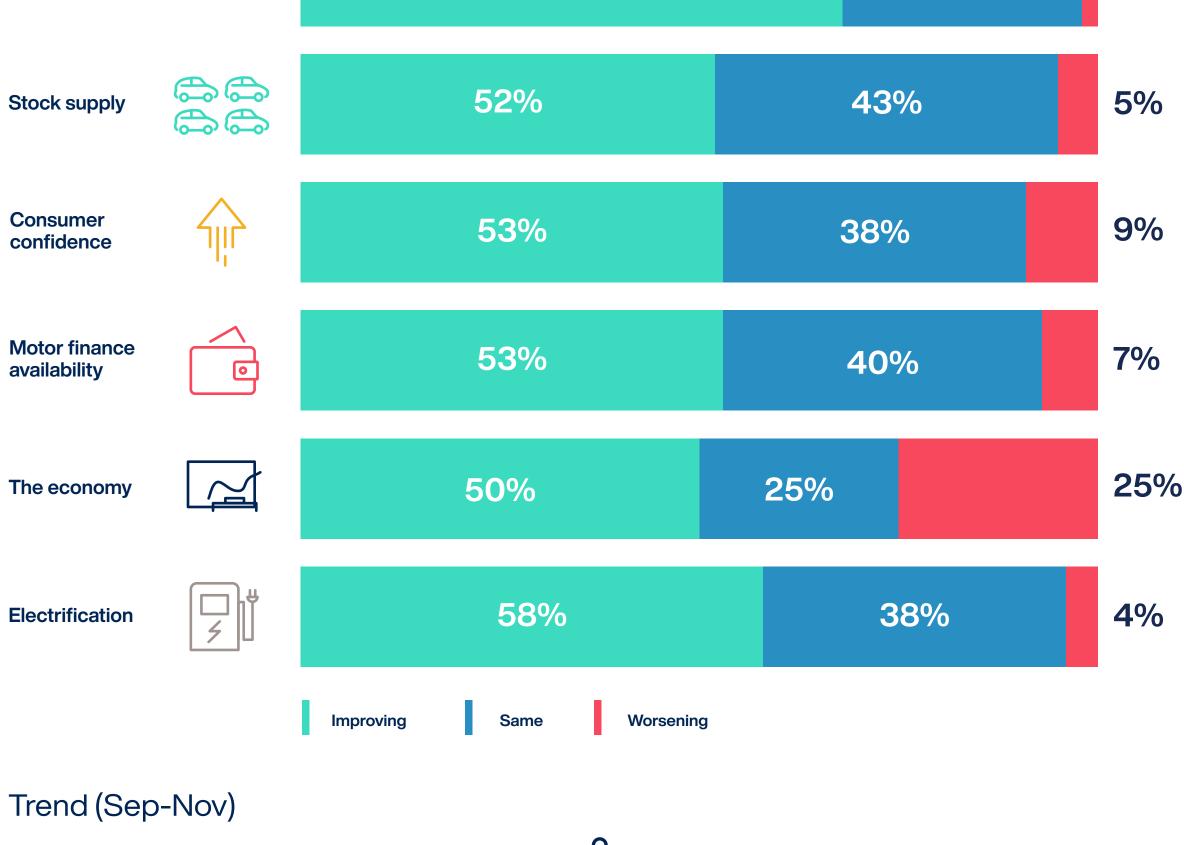


30%

2%

State of the 68% used car market

How do you feel about the following factors



Economy

Electrification

22%

20%

3%

Stock age

47%

55%

48%

43%

40%

50%

12%

4%

3%

Market

Stock

availability

40%

Volatility of

Our inventory

Charging

network

EV values

General

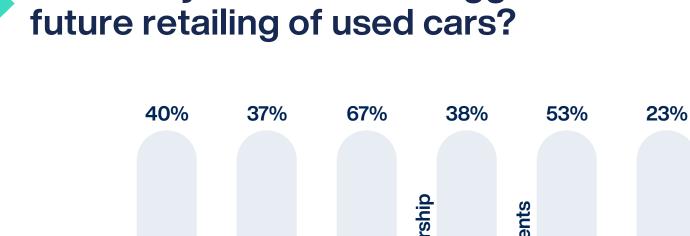
supply

55%

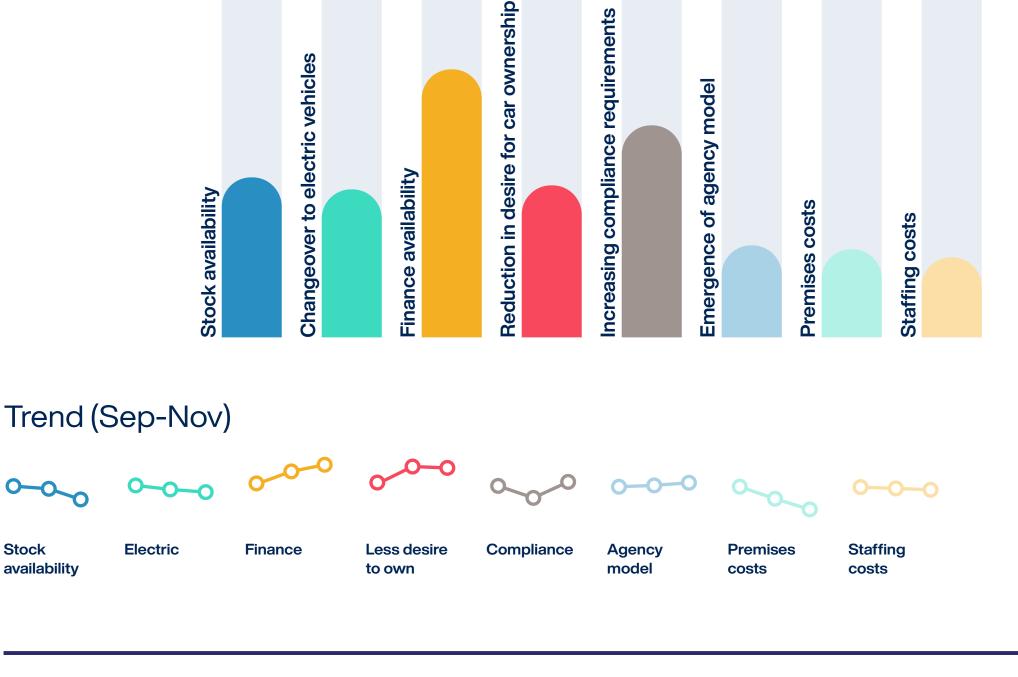


Stock

Confidence



Finance



What is your current experience of stock supply? (choose any)

10%

35%

Supply

of certain

vehicles

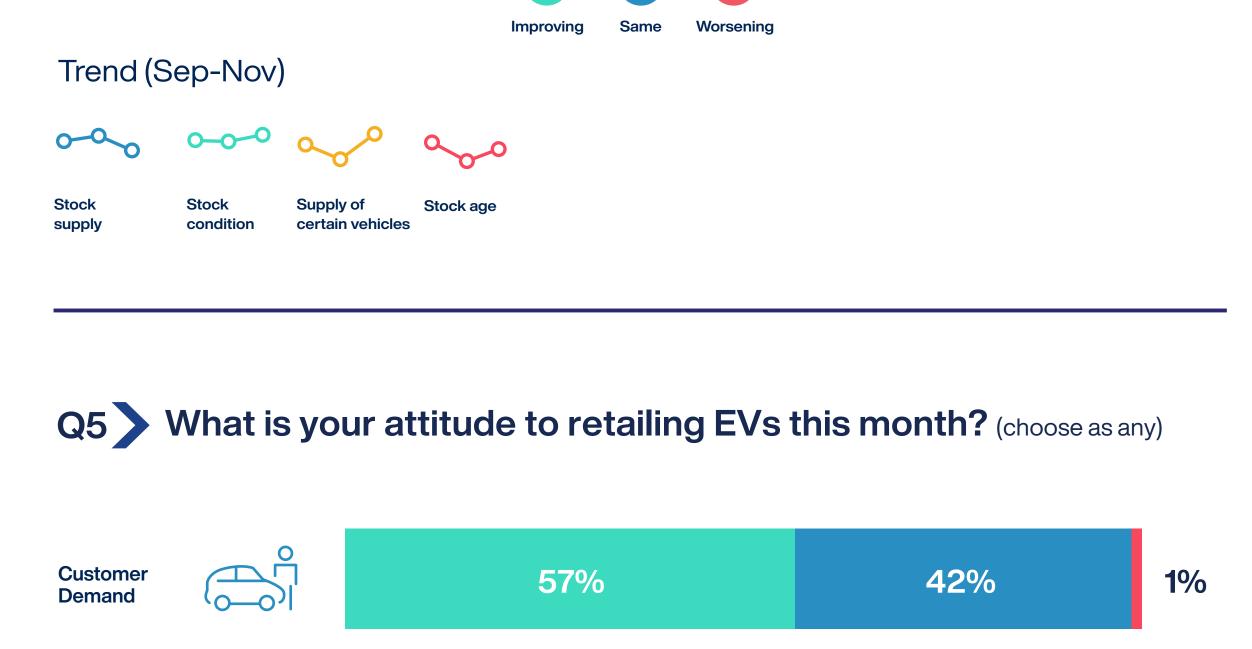
42%

48%

10%

Stock

condition

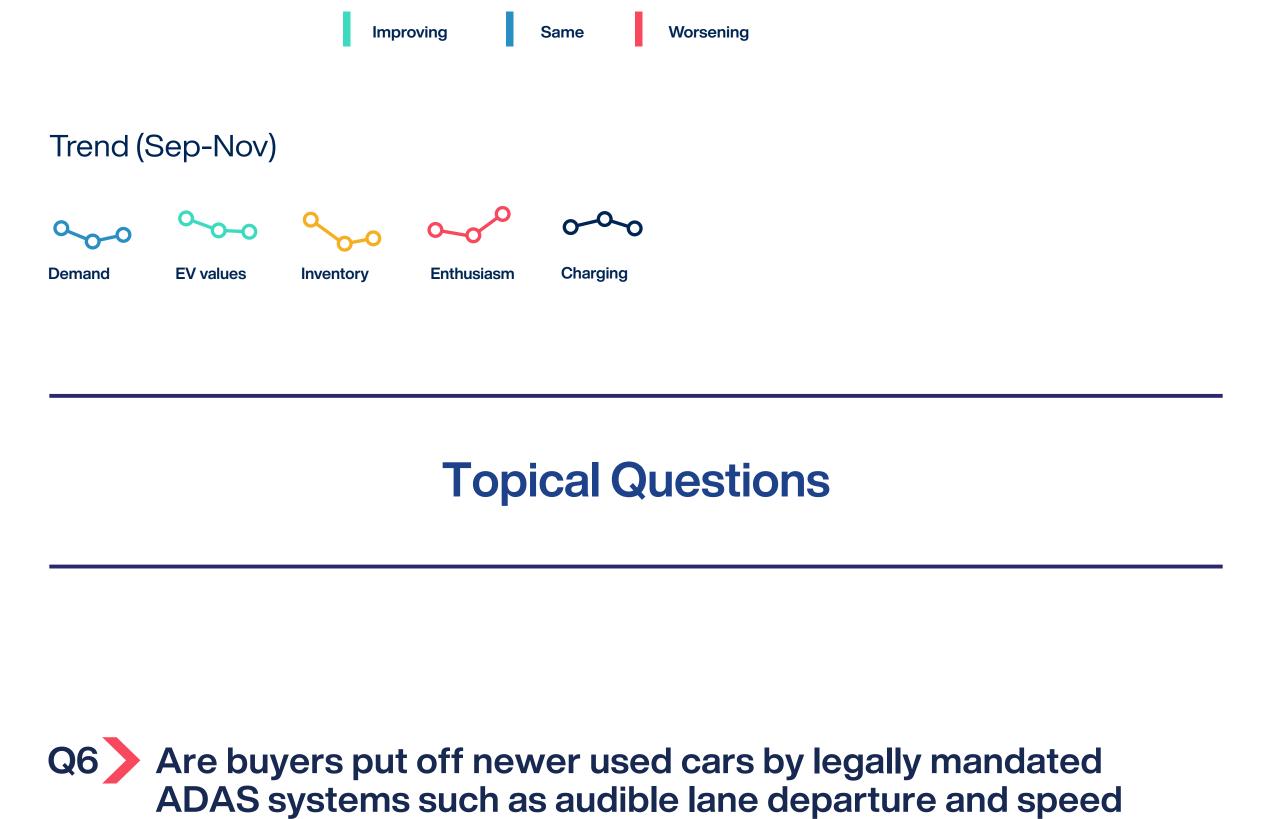


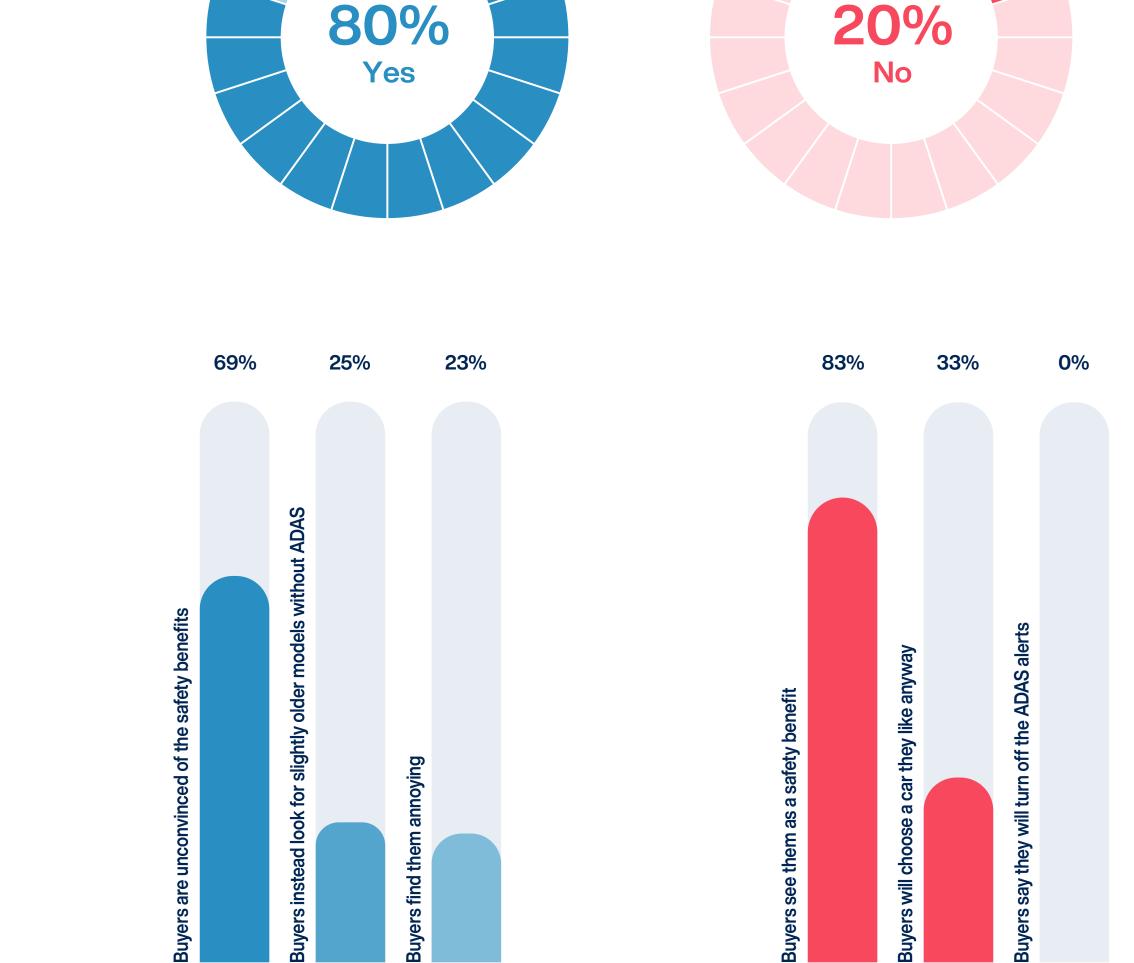
Dealer 62% 33% 5% enthusiasm

57%

40%

53%





limit alerts? (Choose as many as apply)

If Yes, Why

If No, Why