

# What drives dealers

March 2026

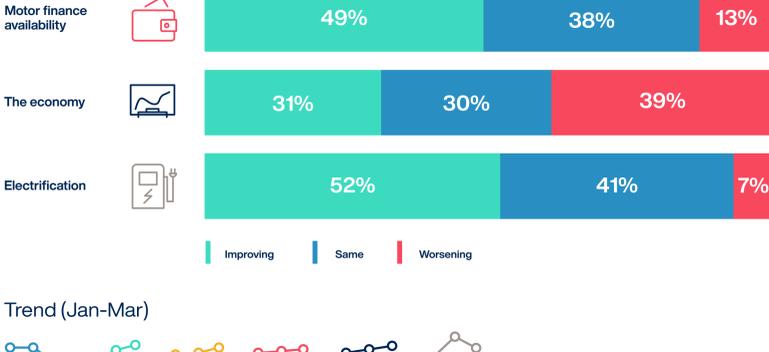
## Q1 > Do you feel more positive or negative about the used car market than last month?



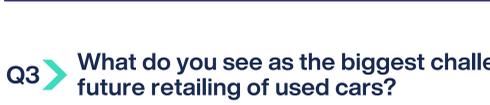
Trend (Jan-Mar)



## Q2 > How do you feel about the following factors compared to last month?



Trend (Jan-Mar)



## Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Jan-Mar)



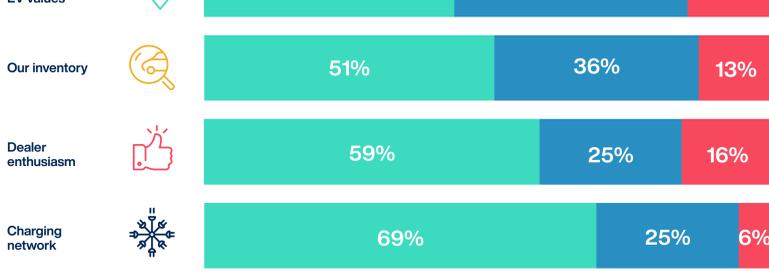
## Q4 > What is your current experience of stock supply? (choose any)



Trend (Jan-Mar)



## Q5 > What is your attitude to retailing EVs this month? (choose as any)

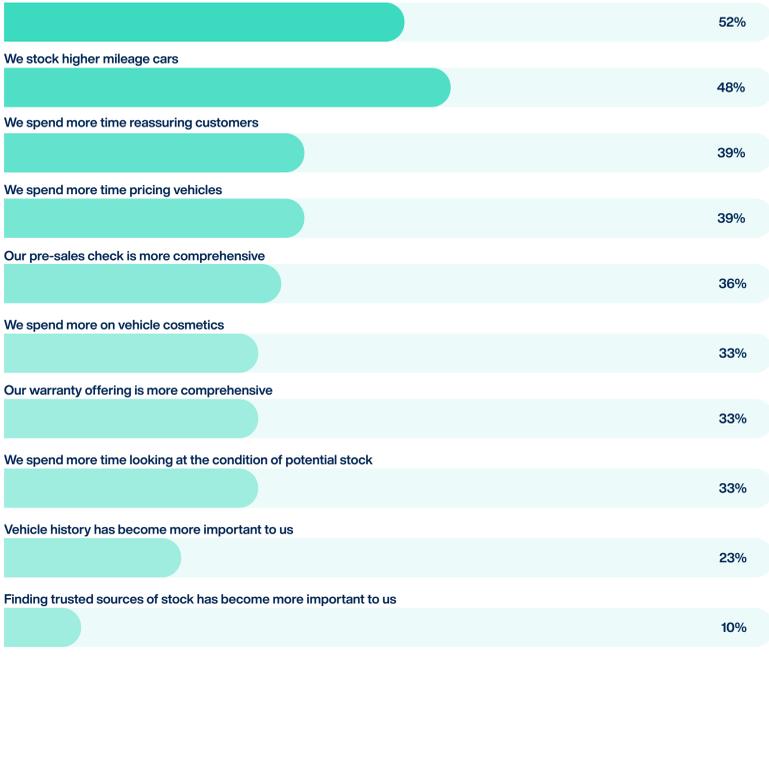


Trend (Jan-Mar)



## Topical Questions

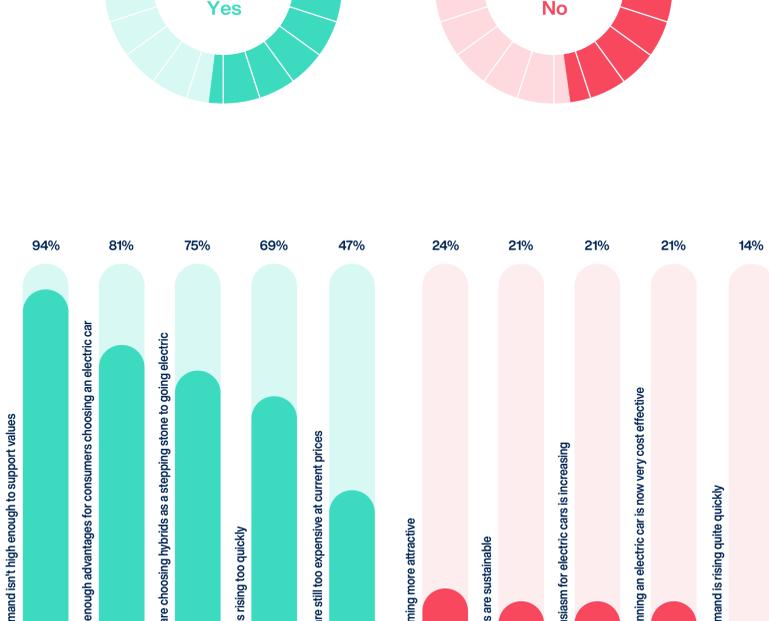
## Q6 > New data from the RAC Foundation shows the average car is now older than ever at nine years and 10 months old. How has the ageing of the vehicle parc in the last few years affected your business? (choose as many as apply)



## Q7 > Would you rather have more access to newer cars for stock or are you happy with the current situation? (choose as many as apply)



## Q8 > Depreciation affecting new electric cars is already the highest of all fuel types. Do you believe their prices and values could fall further this year? (choose as many as apply)



## Q9 > When do you expect depreciation for electric cars to align with petrol, diesel and hybrid alternatives (choose as many as apply)

