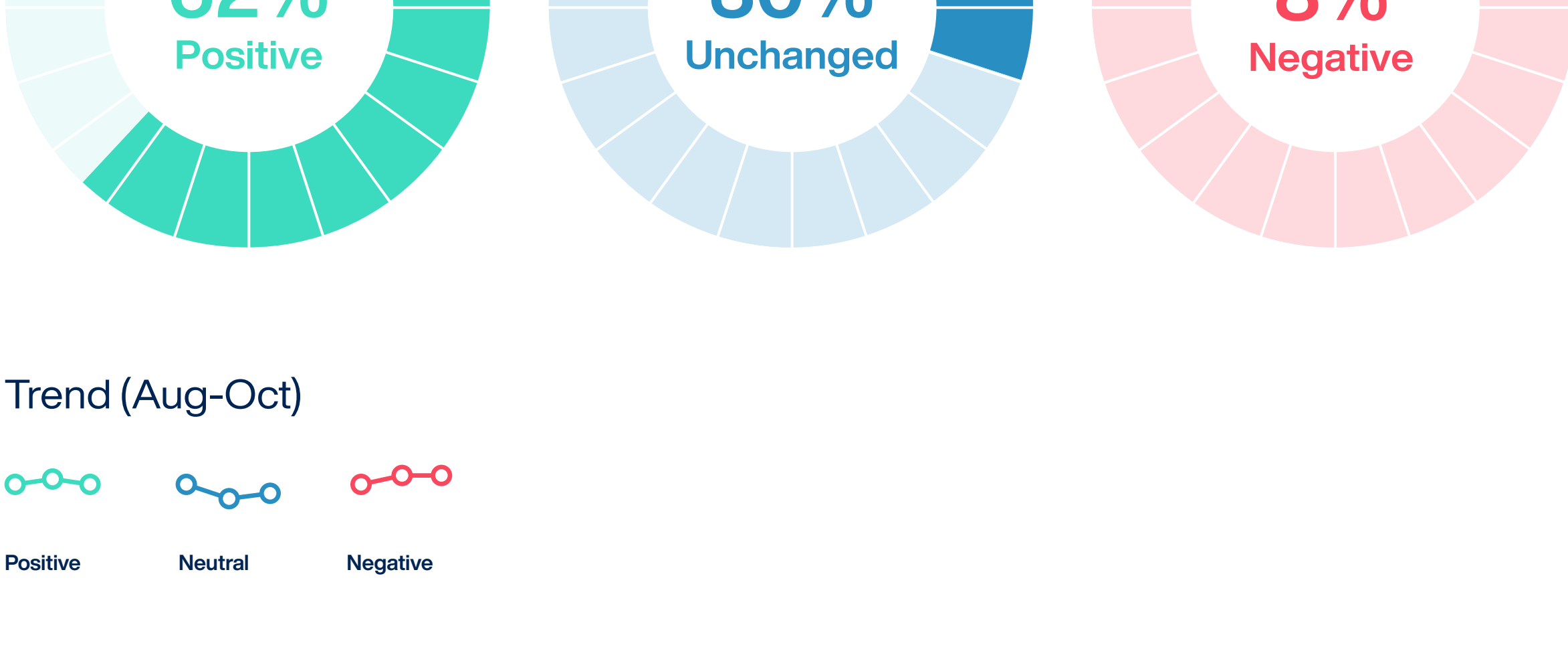


What drives dealers

October 2026

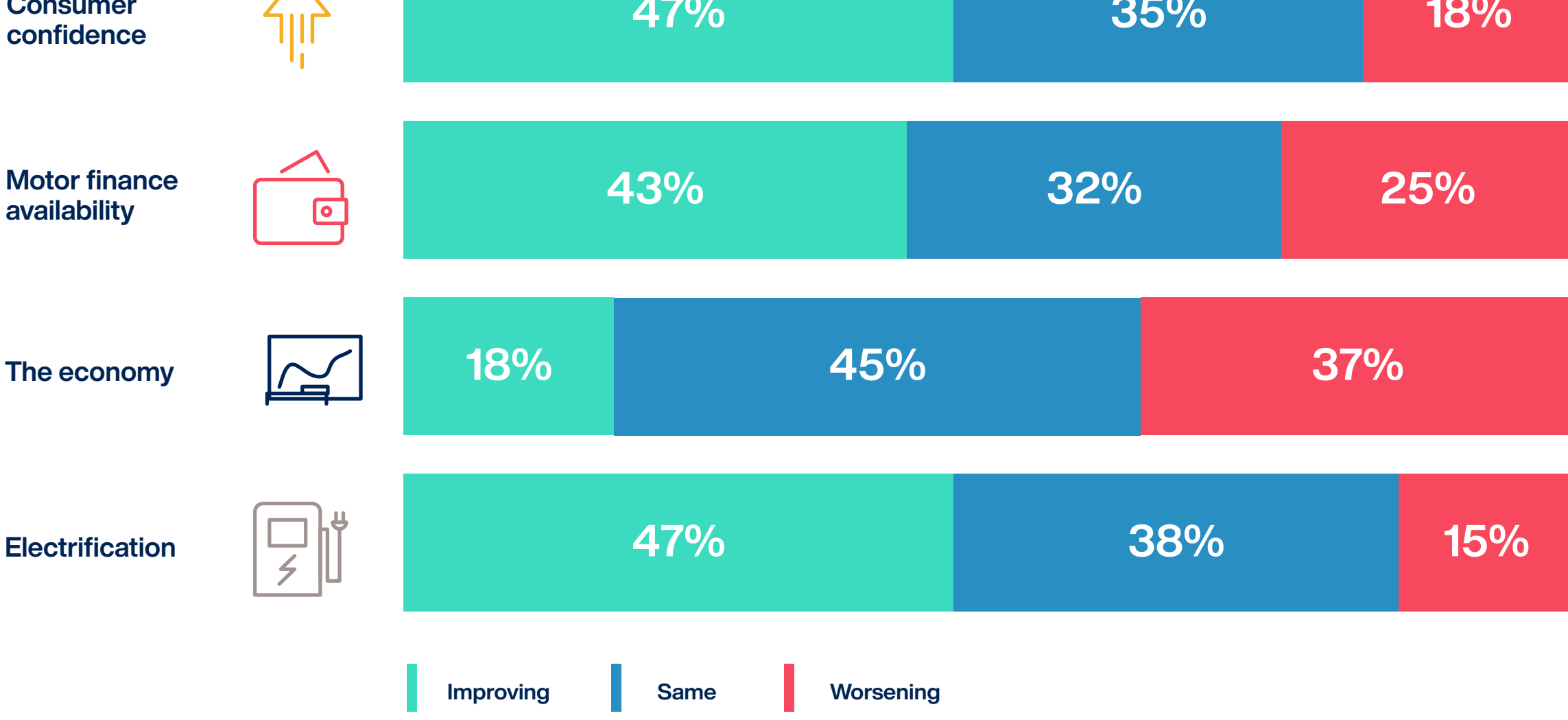
Q1 > Do you feel more positive or negative about the used car market than last month?



Trend (Aug-Oct)



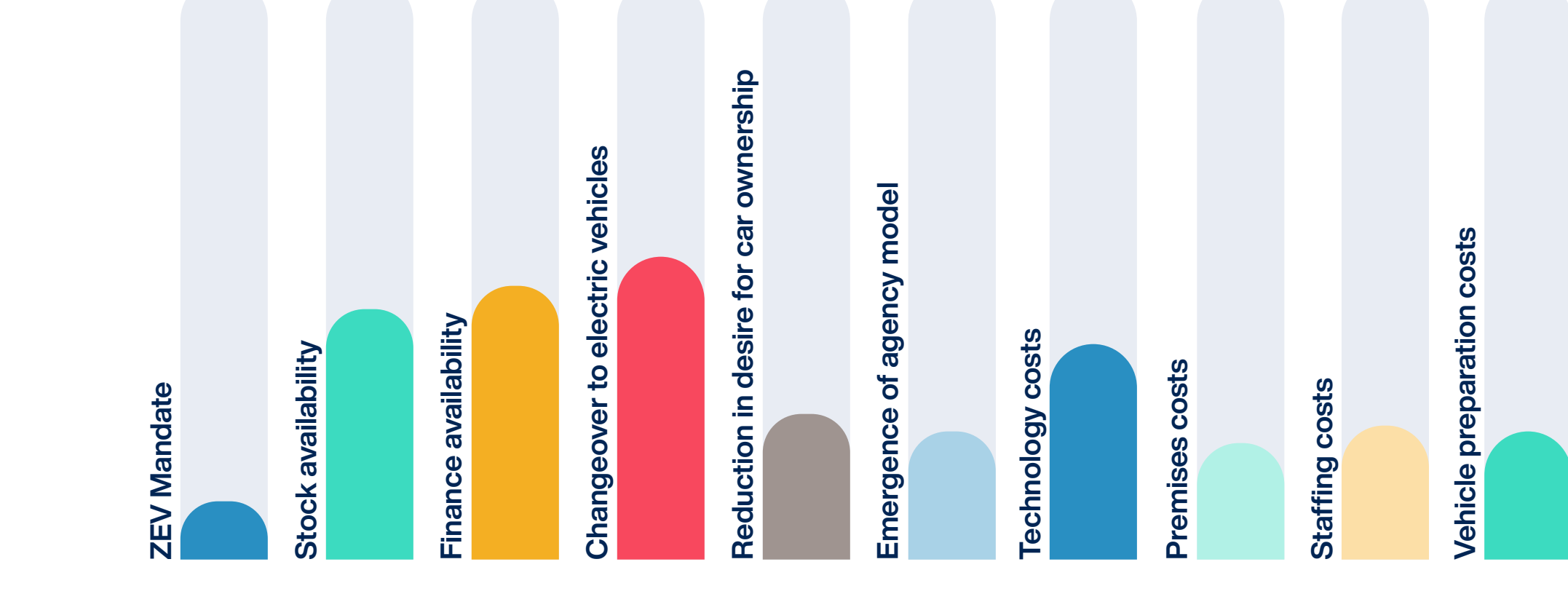
Q2 > How do you feel about the following factors compared to last month?



Trend (Aug-Oct)



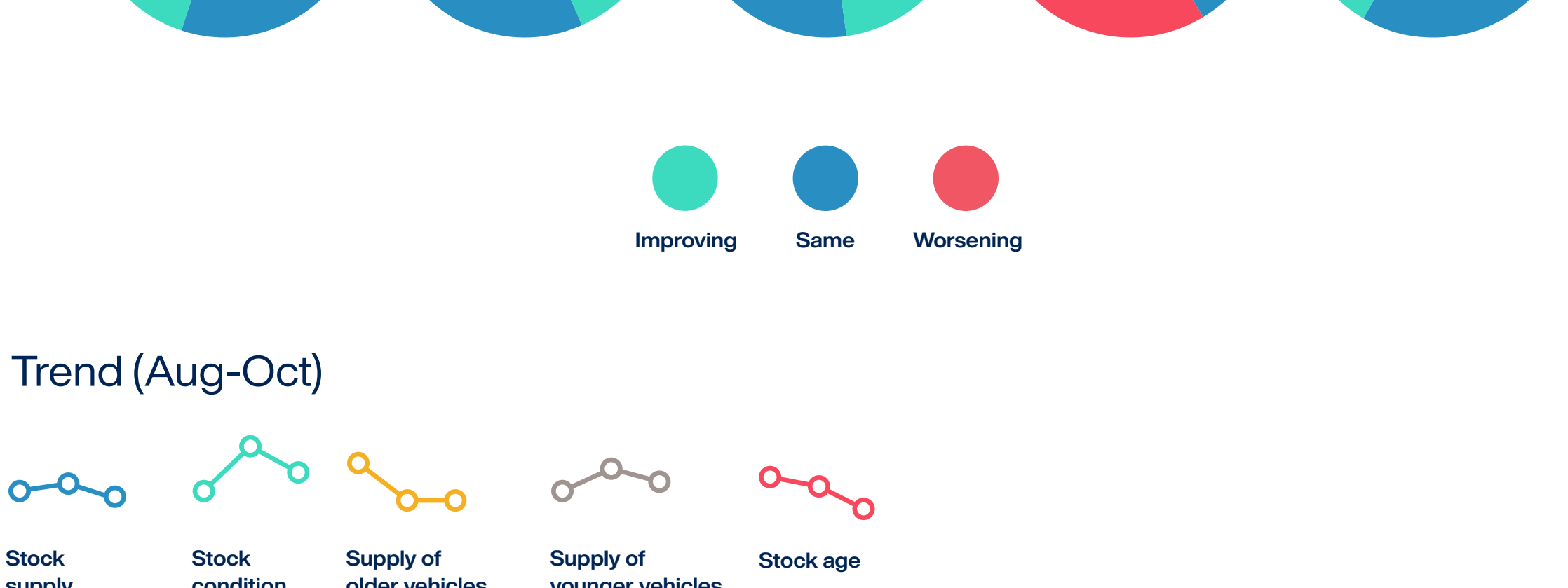
Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Aug-Oct)



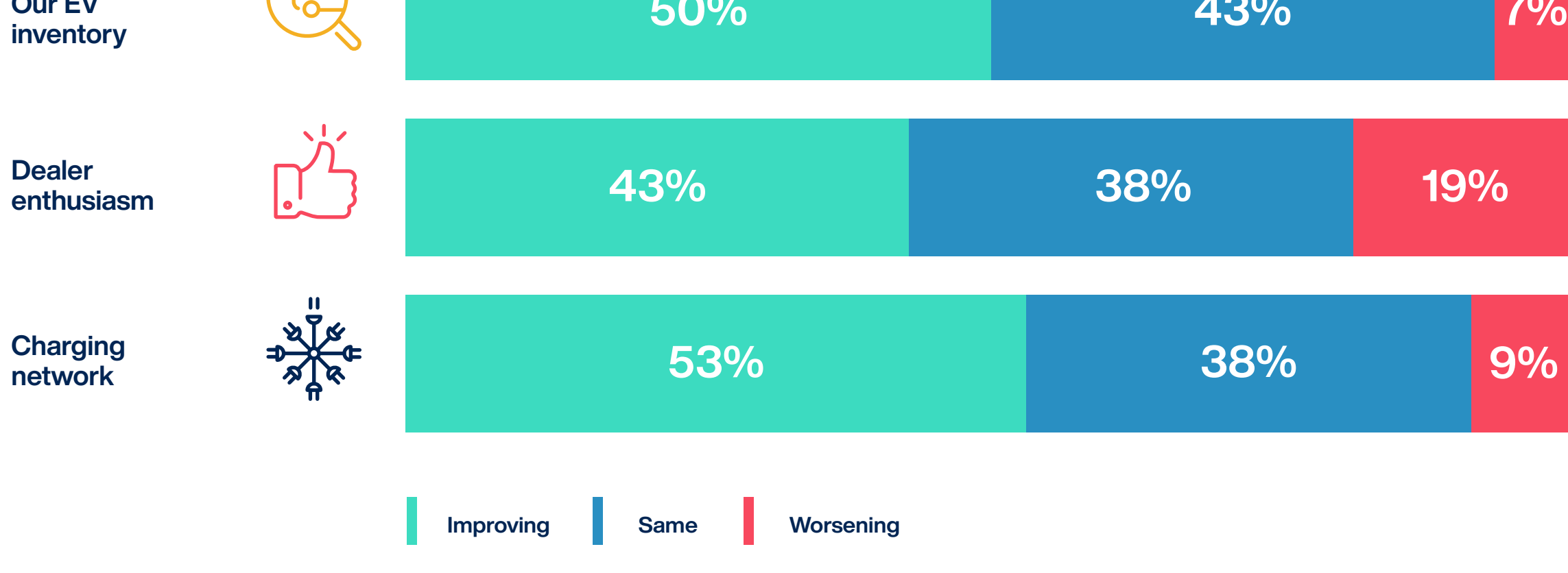
Q4 > What is your current experience of stock supply? (choose any)



Trend (Aug-Oct)



Q5 > What is your attitude to retailing EVs this month? (choose any)

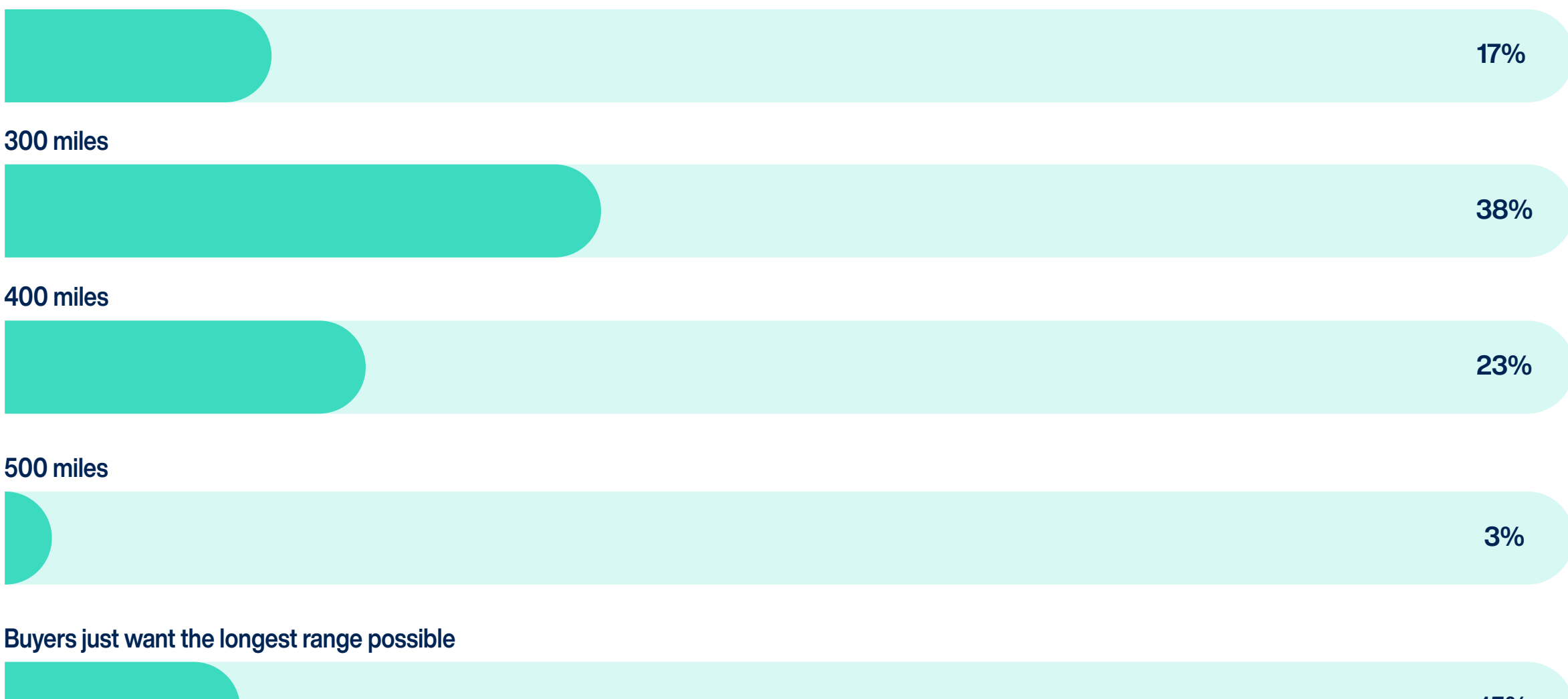


Trend (Aug-Oct)



Topical Questions

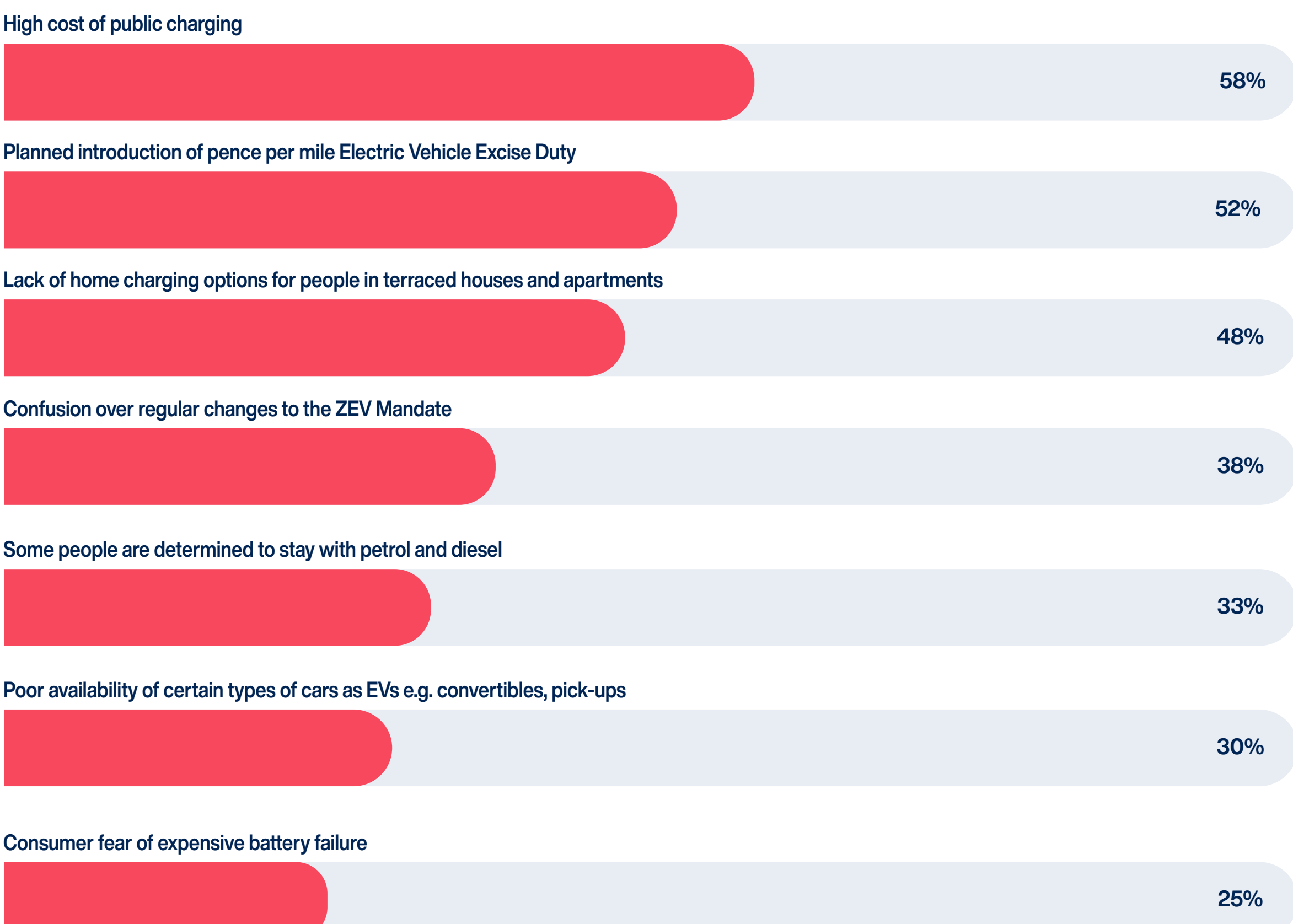
Q6 > What do you believe is the minimum car most buyers will now accept from a used electric car? (Choose one)



Q7 > Which of these statements about range do you think are true of electric car buyers? (Choose any which apply)



Q8 > What do you think are the biggest threats to future expansion of the used electric car market? (Choose any which apply)



Q9 > What single thing could the government do to promote used electric car adoption? (Choose one)

